



MEMORANDUM OF UNDERSTANDING

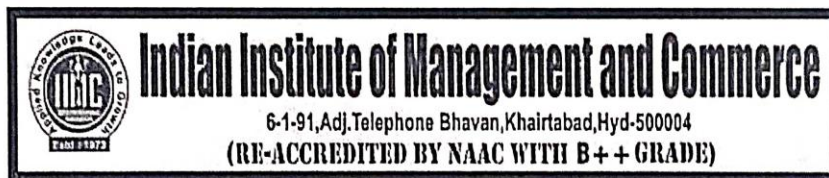
(MoU)

BETWEEN

ExcelR Solutions



&



Indian Institute of Management and Commerce

FOR

**Student Development & Faculty Development
Programs on Different Emerging Software
Technologies**

ExcelR Solution
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.
Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)
www.excelr.com

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 31st day of December month 2022 (Date 31-12-2022), by and between **ExcelR Solutions**, (hereinafter referred as 'First Party')

And

Indian Institute of Management and Commerce (hereinafter referred to as "Second Party", (First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

1. First Party is a EdTech company: ExcelR Solutions
2. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL
PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO
AGREE AS FOLLOWS:**

CLAUSE 1: CO-OPERATION

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies
9. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.
10. ExcelR will reach out to students to communicate the course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party
12. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

CLAUSE 2: SCOPE OF THE MoU

13. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
14. Curriculum Design: First Party will give valuable inputs to the Second Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
15. Software Technologies Training: The first party will provide the trainings to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. Skill Development Programs: First Party to train the students of second Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in house requirements.
18. Faculty Development Programs: First Party to train the faculties of second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.
21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of the second party and at the discretion of the first party.
22. In case, the second party wants to conduct customized commercial trainings then this agreement can be amended/adding annexure with mutually agreed terms.

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

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www.excelr.com

CLAUSE 3: INTELLECTUAL PROPERTY

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

CLAUSE 4: VALIDITY

25. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement
26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon, the MOU loses its validity.

CLAUSE 5 : RELATIONSHIP BETWEEN THE PARTIES

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority



under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

AGREED:

For: ExcelR Solutions

**For: Indian Institute of
Management & Commerce**



**Shyam Narayan
(Director - HR)**



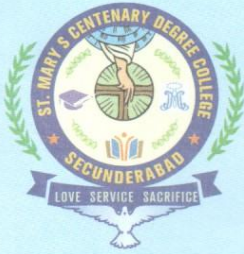
**Mr. K. Raghuvver
Principal**

Authorized Signatory

Authorized Signatory

**GST:27AAEF5003F1ZX
TIN: HYDE02965E**

**Contact Person : Mr. M Acharya Bharadwaj
Designation : BD Manager
Mobile No: 6281405729
Email ID : bharadwaj.muktavaram@excelr.com
Website : www.excelr.com**



ST. MARY'S CENTENARY DEGREE COLLEGE

(Affiliated to Osmania University)

St. Francis Street, Secunderabad - 500 025, Telangana State

Tel: 040-27806496, 27719933

TO WHOMSOEVER IT MAY CONCERN

This is to certify that St. Mary's Centenary Degree College, Secunderabad is a knowledge partner of Indian Institute of Management and Commerce Degree & PG College, Khairatabad, Hyderabad and it collaborates with the college in conducting the Faculty Exchange programme (Online / Offline mode) with various departments of the college, from the academic year 2020-21 for a period of three years, i.e.2020-2024.

This MoU establishes a working relationship between St. Mary's Centenary Degree College, Secunderabad and Indian Institute of Management and Commerce Degree & PG College in the field of education. This arrangement is reviewed and renewed based on mutual consent.

Principal

St. Mary's Centenary Degree College

PRINCIPAL

St. Mary's Centenary Degree College
St. Francis Street, Sec'bad-25.



internshala.com
+91 124 4367427
+91 124 4004123
university.relations@internshala.com

Scholiverse Educare Pvt. Ltd.
901A/B Iris Tech Park, Sector-48
Gurgaon, Haryana – 122018

CIN: U80901HR2011PTC064443

INTERNSHALA COLLEGE REGISTRATION AGREEMENT

This Agreement is executed on 05-12-2023 by and between:

Scholiverse Educare Private Limited, having its registered office at 901A/B Iris Tech Park, Sector-48, Gurugram, Haryana - 122018, acting through its authorized representative Ms. Himanshi Dwivedi, Head - University Relations (hereinafter referred to as "Internshala");

AND

Indian Institute of Management and Commerce (hereinafter referred to as the "College" which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives and permitted assigns) of the other Party; acting through its authorized representative Prof. K. Raghu Veer, Principal.

Internshala and College may be referred to as 'Party' individually and as 'Parties' collectively, as the context may require.

Overview:

This agreement is regarding the college registration of 'Indian Institute of Management and Commerce' with 'Internshala'.

Responsibilities of Internshala:

- Create student accounts for all the students registered by the College.
- Provide weekly internship update to all the students registered by the College as per their filled in preferences
- Provide an online resume maker to all the students of the College registered with Internshala.
- Safeguard students' data as per Internshala privacy policy (<https://internshala.com/privacy>)
- Inform the college when students get selected for an internship.
- Provide College with Internshala logo and brand name to be used in College's communications (internal or external) and on its website to recognize Internshala as the internship and training partner and any other purpose limited to the scope of the agreement.

Responsibilities of College:

- Recognize Internshala as the internship and training partner in all internal and external communications including on its website and in admission/media brochures.
- Send a communication to all the students and faculties regarding the association and direct/encourage students to verify their accounts.
- Provide the information of all the interested students of the College as required by Internshala for their registration. The information should contain the first name, last name, mobile number and the email address of all the students of the College.
- Regularly post a list of students selected for internships through Internshala every month on the college's notice board.
- Authorize Internshala to recognize college, using College logo and/or brand name, as a registered user in its communications (internal or external) and on Internshala platform only for the purpose limited to the scope of the agreement.

Commercials:

This is a non-commercial agreement whereas neither party is required to make any payment to other party for carrying out the responsibilities listed in this agreement.

Term and Termination:

This agreement will be operational and valid from 05-12-2023 and the initial tenure of the agreement is 1 (one) year. Upon completion of the tenure, the agreement can be renewed for another 1 year and so on with mutual consent of both parties. Under normal circumstances, either party wanting to terminate the agreement can do so and it can be done on a mutually agreed upon date in a justified way with a notification given at least one month prior to termination date.

Indemnity

The college understands and agrees that all the information provided on Internshala related to internships and trainings is provided on *as is* basis. It further agrees that while Internshala makes efforts to ensure the accuracy of the information supplied, it does not guarantee it and the college will choose to disseminate this information to its students solely at its discretion. The college agrees to defend, indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors against any loss, claims, damages, costs, liabilities and expenses (including, but not limited to, reasonable attorneys' fees) arising out of or related to its use of content of Internshala platform feed that it posts, stores or otherwise transmits on or through its platform(s) or to its students or to general public at large.

The college understands and agrees that as a platform, Internshala acts as a bridge between the organizations who wish to hire interns and the students who wish to apply for the internships. We make best efforts to bring the best internships on the platform, educate students about the same and ensure that they can apply to these internships in a seamless manner. However, the eventual hiring decision, rightfully, resides with the organization which is hiring interns and is dependent on several factors such as the skills of the applicant, quality of her applications, competition, requirements and assessment process of the organization, student's availability at the required location and for the desired period of the internship etc. Since these factors are beyond Internshala's control, Internshala does not and can not guarantee an internship to an applicant.

The college further agrees to indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors, if any, who controls any thereof, against any loss, liability, claim, damage and expense whatsoever (including, but not limited to, any and all expenses whatsoever reasonably incurred in investigating, preparing or defending against any litigation commenced or threatened or any claim whatsoever) arising out of or based upon any false representation or warranty or breach or failure by the College to comply with any covenant or agreement made by the College herein or in any other document furnished by the College to any of the foregoing in connection with this agreement.

Trademarks:

Except to the limited extent expressly provided in this Agreement, neither Party grants, nor the other Party will not acquire any right, title or interest (including, without limitation, any implied license) in or to any property of the first Party. All rights not expressly granted herein are deemed withheld. All use by a Party of the other trade names, trademarks, service marks, logos, etc., and any goodwill associated therewith, will inure to the benefit of the grantor.

Confidentiality:

Internshala and the College will not disclose the details of this agreement and any private information that they come across when this agreement is in effect to any third-party.

If either Party (the "Receiving Party") under this Agreement gains access to confidential information of the other Party (the "Disclosing Party") concerning the Disclosing Party's prices, business, plans, technology, products, and other non-public information of the Disclosing Party (collectively, "CI" or "Confidential Information"), then the terms of this section will apply. CI includes all information in tangible or intangible form that is marked or designated as confidential by the Disclosing Party or that, under the circumstances of its disclosure, should be considered confidential. The Disclosing Party owns all right, title and interest, including all patent, copyright, trademark, trade secret rights and any other intellectual property or proprietary rights in any jurisdiction, including any and all applications, renewals, extensions and restorations thereof, in the Disclosing Party's CI. Each Party agrees that it will not use in any way, for its own benefit or the benefit of any third party, except as expressly



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 ✉ university.relations@internshala.com

📍 Scholiverse Educare Pvt. Ltd.
 901A/B Iris Tech Park, Sector-48
 Gurgaon, Haryana – 122018

CIN: U80901HR2011PTC064443

permitted by, or as required to implement, this Agreement, nor disclose to any third party (except as required by law or to such Party's attorneys, accountants and other advisors as reasonably necessary), any of the Disclosing Party's CI. Each Party will take reasonable precautions to protect the confidentiality of the other Party's CI that are at least as stringent as it takes to protect its own CI.

Force Majeure:

Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

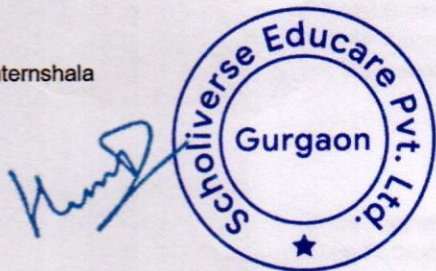
Disputes:

The Parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives.

Signed and Delivered by The Signatory Representative of Parties to this agreement:

For and on behalf of

Internshala



_____ (Himanshi Dwivedi, Head - University Relations)

(Authorized Signatory)

Indian Institute of Management and Commerce



_____ (Prof. K. Raghu Veer, Principal)

(Authorized Signatory)



22-23

Memorandum of Understanding

Between

SKILLUP-The ISRC Company

310, Prashanth Hills, Khajaguda, Raidurgam PS. Hyderabad 500 0032
(First party)

And

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE

6-1-91, Adj. Telephone Bhavan, Khairatabad, Hyderabad-500004, Telangana State.
(Second party)

This MOU made on 22-12-2022

The Memorandum of Understanding (MoU) establishes terms of association between Indian Institute of Management and Commerce and SKILLUP-The ISRC Company- for Industrial Training Program in Entrepreneurship.

1. PURPOSE

First party and second party are interested working together in collaboration to provide Industrial Training Program in Entrepreneurship to the students studying at IIMC Hyderabad

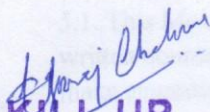
2. AREAS OF COLLABORATION

Both the parties hereby agree to work collaboratively on following points for the effective and efficient engagement by fulfilling the purpose of this MoU towards Industrial Training Program in Entrepreneurship.

3. The mutually agreed activities by and between the parties are under

3.1 THE RESPONSIBILITIES OF FIRST PARTY

To Provide Industrial Training Program in Entrepreneurship for duration of 30 hours in total


SKILL UP

310 Prashanth Hills
Khajaguda Raidurgam
Hyderabad-500 032



Content:

- 3.1.1 Setting up enterprise | start up
 - a. Profile & Portfolio
 - b. idea building
 - c. Organization Structuring
 - d. Business model
- 3.1.2. Effective Functioning
- 3.1.3. Creativity and Innovation Skills
- 3.1.4. Problem Solving
 - a. Identification
 - b. Planning
 - c. Implementation
- 3.1.5. Analytical & Logical Approach
 - a. Reasoning
 - b. Applying Research Framework
- 3.1.6. Market & Communication
 - a. Research
 - b. Methodology
 - c. Detailed Project Report (DPR)
- 3.1.7. IT integrated Business
 - a. Platforms
 - b. IT Solutions for businesses
 - c. IT Products
- 3.1.8. Real Time Activities – By the Students
 - a. Market Survey
 - b. Role-plays
 - c. Fun learning activities
 - d. Presentations
 - e. DPR – Study
- 3.1.9. Issuance – Students will get the following
 - a. Certificate
 - b. Performance based Awards (Best Pitch, Idea & Presentation)
 - c. Letter of Appreciation – Excellent Performers

3.2. THE RESPONSIBILITIES OF SECOND PARTY

To Provide infrastructure facility at the college to train the students

4 USES OF NAME & LOGO TYPE

Both parties are granted the permission to use the name & Logo for mutual benefits; however, both parties will operate under its own seal and logotype but shall use the Name & other identifying marks like Logo in the informational/promotional materials, certificates, mementos (on physical print material or digital media) as well as on foundation's social media and website.

5. VALIDITY & TERMINATION

5.1. This MoU shall be valid for two years. The parties may further extend the MoU with mutual written consent, in light of changing trends. As part of subsequent extensions, the parties may agree to make amendment in the MoU

5.2. Either of the party may terminate this MoU without cause upon thirty days after prior written notice.

KILL UP
10 Prashanth Hills
Chajaguda Raidurgam
Hyderabad-500 032



6. COMERCIALS

Cost of the Course per student INR : 1200/-

Advance to be received by First Party 50 % of the total Fee and 50 % after completion of the course.

SKILL UP
310 Praśanth Hills
Khajaguda Raidurgam
Hyderabad- 500 032



First Party:

Second party:

Ramleela R Khare

Director
Dr Ramleela Khare
MBA MA PhD DSc

[Signature]

Principal

[Signature]
22/12/2022

Director
Prof Nagrraj Chavhaan
(MBA)

Date: 22 Dec 2022

MEMORANDUM OF UNDERSTANDING (MOU)

This Memorandum of Understanding ("MOU") is made and entered into this 19th April 2024 by and between:

Indian Institute of Management and Commerce, affiliated to **Osmania University** located at 6-1-91 Adj. Telephone Bhavan, Khairatabad, Hyderabad, Telangana-500004 hereinafter referred to as the "College".

AND

ANALOG IAS Institute, a premier coaching institute for Civil Services Examination preparation, with head office at 1st Floor, H No: 1-2-288/32/A, Indira Park X Roads, Domalguda, Hyderabad, Telangana, 500020, hereinafter referred to as the "**ANALOG IAS**".

WHEREAS, the **College** aims to provide comprehensive educational services to its students, including academic, career development, and extracurricular activities, with a commitment to their holistic growth.

AND WHEREAS, **ANALOG IAS** specializes in offering coaching and guidance to students aspiring for Civil Services Examination conducted by the Union Public Service Commission (UPSC), and other competitive exams from various Boards like TSPSC, APPSC, KAS etc.

AND WHEREAS, the **College** recognizes the need to provide a new & innovative model of imparting quality education both in terms of technical skills and all-round personality development to the needs of Undergraduate students.

AND WHEREAS, **ANALOG IAS** is committed to extending its services to the students of the College to facilitate their preparation for UPSC CSE and other competitive exams, ensuring their academic excellence and overall development.

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained herein, the **College** and **ANALOG IAS** agree as follows:

1. SCOPE OF SERVICES:

ANALOG IAS agrees to provide the following services to the students of the College:

- a. Customized coaching classes tailored to meet the specific needs and requirements of the students.
- b. Access to high-quality study materials, resources, and mock tests developed by experienced faculty members and subject matter experts.
- c. Personalized counselling sessions and guidance from seasoned mentors and advisors to address individual strengths and weaknesses.
- d. Engaging workshops, seminars, and guest lectures conducted by industry experts to impart valuable insights and strategies for effective exam preparation.

2. COOPERATION:

The **College** agrees to collaborate closely with **ANALOG IAS** to ensure the seamless provision of services outlined in this MOU. This includes but is not limited to:

- a. Providing adequate infrastructure and facilities for conducting coaching classes, workshops, and seminars, ensuring a conducive learning environment.
- b. Facilitating the dissemination of information about the services offered by **ANALOG IAS** to the students through various communication channels and platforms.
- c. Establishing a designated liaison or coordination team to facilitate communication and coordination between **ANALOG IAS** and relevant college departments or administrative units.

3. FINANCIAL ARRANGEMENTS:

The financial arrangements pertaining to the provision of services outlined in this MOU shall be mutually agreed upon by both parties through a separate agreement or arrangement. **ANALOG IAS** reserves the right to determine the fees and charges for its services based on prevailing market rates and industry standards.

4. TERM:

This MOU shall come into effect upon the date of its execution and shall remain in force for a period of **4 years**. Either party may terminate this MOU upon **3 months** written notice to the other party, subject to the terms and conditions herein.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called "MoU") is made and executed on the 29th August, 2023 by and between:

Indian Institute of Management and Commerce, having its administrative office at Indian Institute of Management and Commerce, 6-1-91, Telephone Bhavan, Khairtabad, Hyderabad - 500004, represented by its Principal as the First party;

AND

ISKCON, Old Kattal Mandi, Abids, Hyderabad, Telangana -500001 (which expression shall unless repugnant or inconsistent with the context or meaning thereof, be deemed to mean and include its business administrators, successors in title, legal representatives and permitted assignees) through its Founder & Managing Director, Sri Sarsiromani prabhujji as the Second Party;

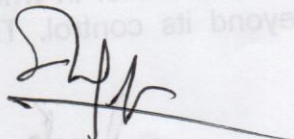
Whereas, the first party has established an educational institution in the year 1973, which is functioning at 6-1-91, Telephone Bhavan, Khairtabad, Hyderabad 500004 and is affiliated to Osmania University;

Whereas the Second Party is the International Society for Krishna Consciousness (ISKCON), otherwise known as the Hare Krishna movement, includes five hundred major centers, temples and rural communities, nearly one hundred affiliated vegetarian restaurants, thousands of namahattas or local meeting groups, a wide variety of community projects, and millions of congregational members worldwide. Although less than fifty years on the global stage, ISKCON has expanded widely since its founding by His Divine Grace A. C. Bhaktivedanta Swami Prabhupāda in New York City in 1966.

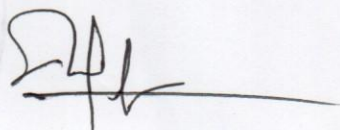
PREAMBLE: This MoU is entered with a view to conducting certificate courses on "Human Values and Professional Ethics" by ISKCON at Indian Institute of Management and Commerce (Collectively referred to as Parties).

NOW, IT IS MUTUALLY AGREED BETWEEN THE PARTIES AS FOLLOWS:

1. That ISKCON shall conduct a course titled "Value added Short Term Certification Program" with a prime objective of encouraging students to learn values and ethics that could help them to transform as a better human beings.
2. ISKCON by sincerely cultivating true spiritual science, students can be free from anxiety and come to a state of pure, unending, blissful consciousness in this lifetime.


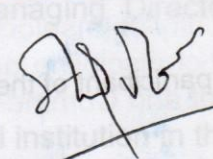


3. That ISKCON shall conduct the course through its faculty in the campus of Indian Institute of Management and Commerce based on the course content designed by ISKCON, the details of which are contained in Annexure – I of this MoU.
4. The duration of the program is 20 (Twenty) hours for the course, based on feasibility and execution modality.
5. Average batch size of the program is 20 students and the details of the course fee to be collected are laid out in Annexure – II. The Fee mentioned in the MoU Shall not be refunded. The full payment may be made in the Name of “ISKCON, Abids”, Hyderabad, as per the payment schedule laid down in the Annexure II. Course fees shall be remitted by the College directly to the NEFT, Account Name: ISKCON IYS, Account No. 041001004005 , IFSC No. ICIC0000410, Branch: Abids, Hyderabad.
6. The course option offered to the students is “Human Values and Professional Ethics”.
7. That the faculty/counselors/coordinators and other staff engaged by ISKCON shall maintain strict discipline and follow the rules and regulations of Indian Institute of Management and Commerce.
8. The College shall make available to ISKCON, a class room, a projector, requisite furniture and other miscellaneous teaching essentials, on all the days specified for conducting the said short term Certification course.
9. The College shall ensure that all participants sponsored for attending the course, shall attend all sessions on all the days of the program scheduled for each batch. The college shall depute its faculty for monitoring attendance, punctuality and discipline of the participants.
10. Both parties agree that all information which is contained in this MoU including all issues discussed and negotiated mutually during the process of finalizing the MoU are strictly Confidential and Proprietary and shall be used only for the purpose of this MoU. Further, both parties agree that they shall prevent third parties from gaining access to such confidential and proprietary information.
11. The receiving party shall return all originals, copies, reproductions and summaries Confidential or Proprietary Information at the disclosing party’s request, or at the disclosing party’s option and certify destruction of the same.
12. Required approvals and /or clearances, if any, from “Competent Authorities” shall be obtained before signing the MoU.
13. This MoU shall become effective upon signature by both the parties concerned and shall be in force for a period of **Three Academic years** (i.e. 2023-26) from the date of signing unless and otherwise extended or substituted by another MoU or Agreement.
14. Neither party shall be liable for non-performance either in whole or in part of this MoU due to reasons unforeseen and beyond its control. These reasons shall



include and be limited to strikes, lockouts, nationalization, acts of God, war and fire. In that event, the other party will be notified immediately in writing, indicating full facts of the case and both parties will undertake to arrive at mutually satisfactory solutions to overcome the difficulties arising out of these circumstances.

IN WITNESS THEREOF the parties have set their hands and seal to the agreement on the date, month and year first above mentioned.

For and on behalf of ISKCON, Abids	For and on behalf of Indian Institute of Management and Commerce, Hyderabad.
Signature 	Signature 
Name: Sri Sarsiramani prabhuji	Name: Mr. K. Raghu Veer
Title: Founder & Managing Director	Title: Principal
Name: Dr. Preeti Mathaji	
Title: Course Teacher	
Date: 29-08-2023	Date: 29-8-23

WITNESSES:

1. K. Ravi Kiran (Rf)
2. N. KARUNA SREE Kaur

NOW, IT IS MUTUALLY AGREED BETWEEN THE PARTIES AS FOLLOWS:

1. That ISKCON shall conduct a course titled "Value added Short Term Certification Program" with a prime objective of encouraging students to learn values and ethics that can help them to transform as a better human beings.
2. ISKCON by sincerely cultivating true spiritual science, students can be free from anxiety and come to a state of pure, unending, blissful consciousness in this lifetime.

Annexure - I

Course Title	No of Hours
Human Values and Professional Ethics	20

Annexure II

The course fee per participant of the program is Rs.500 (inclusive of taxes)

The said course fee needs to be collected by the college from each student and the lumpsum amount needs to be transferred to ISKCON's bank account.

1. The payment may be made in the Name of "ISKCON, Abids", Hyderabad. Course fees shall be remitted by the College directly to the NEFT, Account Name: ISKCON IYS, Account No. 041001004005, IFSC No. ICIC0000410, Branch: Abids, Hyderabad.

Preeti



KESHAV MEMORIAL INSTITUTE OF MANAGEMENT

(Approved by AICTE and Affiliated to Osmania University)

(COLLEGE CODE : 1520)

A unit of Keshav Memorial Educational Society

3-5-1026, Narayanaguda, Hyderabad - 500 029. Cell : 81210 60575

E-mail : director.kmim@gmail.com

Website : www.kmim.in

Dr. A.V. SUBRAHMANYAM

Secretary & Correspondent

Dr. K. V. SANTHI RAO
Principal I/C

Ref.

MEMORANDUM OF UNDERSTANDING
BETWEEN

KESHAV MEMORIAL INSTITUTE OF COMMERCE & SCIENCES
AND
INDIAN INSTITUTE OF
MANAGEMENT & COMMERCE, KHAIRATABAD, HYDERABAD

Date : 2/01/2024

This Memorandum of Understanding (MOU) is made and entered in to on this 03-01-2024 day
By and between Keshav Memorial Institute of Commerce & Sciences, Narayanaguda and Indian Institute of Management & Commerce
Khairatabad, Hyderabad, and both the parties agreed that cooperation in faculty exchanges would be mutually beneficial. The area of cooperation
may include, subject to mutual consent, any desirable and feasible activity that would further benefit for the goals of each institution. Such
interaction may include cooperation in a variety of joint academic and educational activities such as:

Faculty and student exchanges based on reciprocity;
Joint conferences and workshops;
Team taught courses, including online courses and
Visits by faculty professional staff and students.

The MOU shall be identified as the parent document of any program agreement executed between the parties further agreements concerning any
program shall provide details concerning the specific commitments made by each party and shall not become effective until they have been
reduced to writing executed by duly authorized representatives of the party.

Cooperation and exchange may take place with both graduate and post graduate students. Each exchange may be for the duration of one
academic year, one semester, or whichever period mutually agreed by both the parties.

Whenever possible courses will be team taught by one faculty member from Keshav Memorial Institute Of Commerce & Sciences and one
faculty member from Indian Institute of Management & Commerce, Khairatabad courses may be taught, or concurrently at both the campus
through online capabilities.

For agreed upon activities both institutions will make available their facilities and staffs, this MOU will take effect on and will be valid for 5
years from the date noted in the first line of the Document unless terminated by one of the parties. Either party may withdraw this MOU
provided notification of withdrawal is given to the other party at least 3 months prior to the desired withdrawal date.

This MOU may be renewed for another 5 years upon mutual written consent of the parties before the expiration date. Each institution will have
copies of this agreement.

The following authorized individuals have signed the present MOU on behalf of their respective Institutions:

Signature


PRINCIPAL

Keshav Memorial Institute of Commerce & Sciences
Narayanaguda, Hyderabad

PRINCIPAL

Keshav Memorial Institute of Commerce & Sciences
Narayanaguda, Hyderabad-500 029

HOD

V. Neeraja KMICS, Hyderabad

Signature


PRINCIPAL

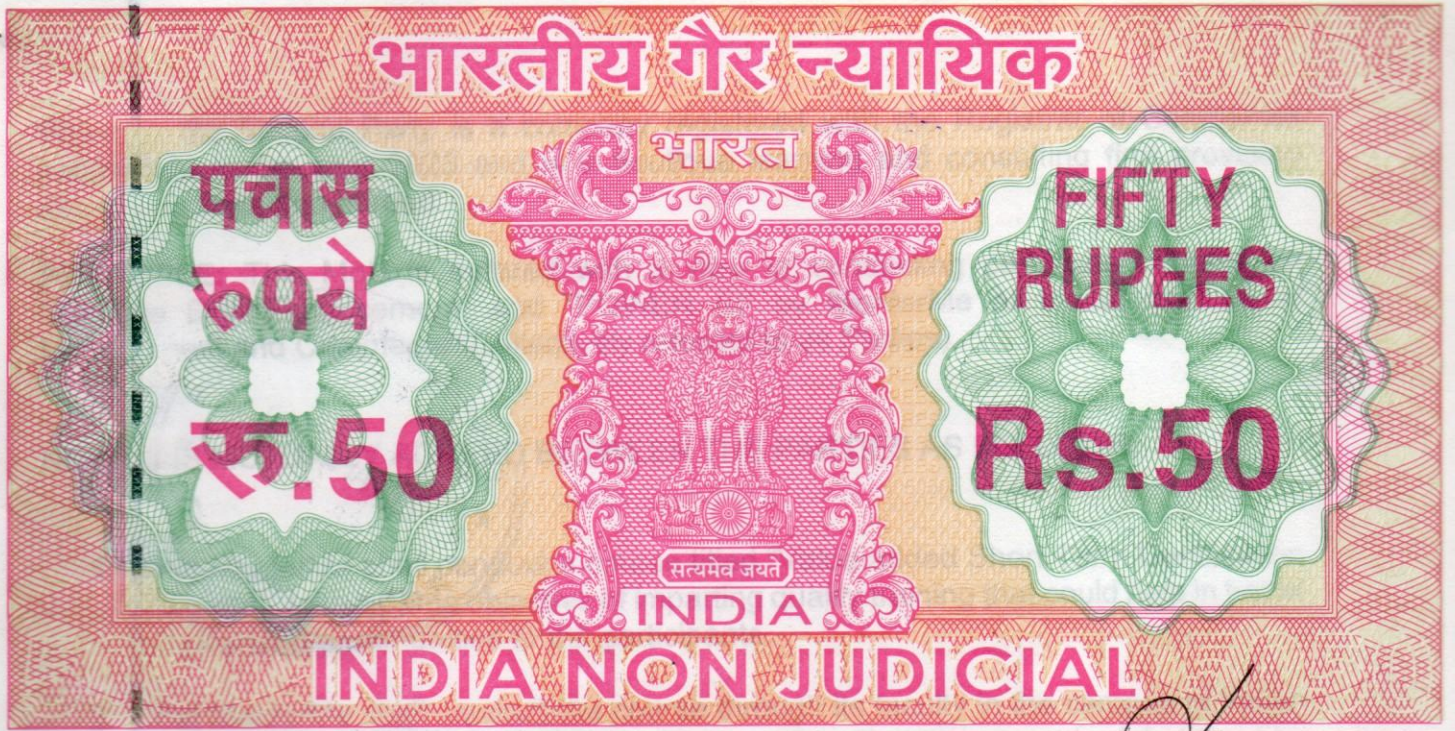
Indian Institute of
Management & Commerce, Khairatabad, Hyderabad.

PRINCIPAL

Indian Institute of
Management & Commerce

HOD

Indian Institute of
Management & Commerce, Khairatabad, Hyderabad.



తెలంగాణ తెలంగాణా TELANGANA

E 238786

Sl. No: H008 Date: 21/05/19

Sold To: Ch. Pradeanna Kumar

S/o. W/o. D/o. Ch. Som Raj Ram

For Whom: self

K. BELAASREE

Licensed Stamp Vendor
Licence No. 16-11-002/1998,
Renewal No. 16-11-006/2019,
H.No 6-1-543, Near Railway Gate,
Khairatabad Market, Hyd-04,
Cell : 98484 05313

MEMORANDUM OF UNDERSTANDING

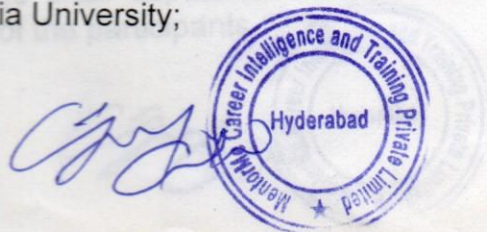
This Memorandum of Understanding (hereinafter called "MoU") is made and executed on the 26th Oct, 2023 by and between:

Indian Institute of Management and Commerce, having its administrative office at Indian Institute of Management and Commerce, 6-1-91, Telephone Bhavan, Khairatabad, Hyderabad 500004 which expression shall unless repugnant to the context or meaning thereof shall mean and include its business administrators, successors in interest and permitted assigns), represented by its Principal as the First party

AND

MentorMe Career Intelligence and Training Pvt. Ltd. – A Company into Edtech and Management Consulting, having its office at MentorMe Career Intelligence Pvt. Ltd., Flat B1305, Bhavya's Tulasi Vanam, UMCC Road, Kukatpally, Hyderabad-500072 (which expression shall unless repugnant or inconsistent with the context or meaning thereof, be deemed to mean and include its business administrators, successors in title, legal representatives and permitted assignees) through its Founder & Managing Director, Mr. Vijay Kiran Agastya as the Second Party; and

Whereas, the first party has established an educational institution in the year 1973 which is functioning at 6-1-91, Telephone Bhavan, Khairatabad, Hyderabad 500004 and is affiliated to Osmania University;

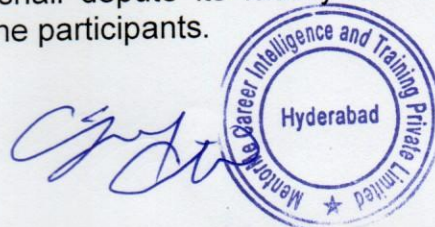


Whereas the Second Party is a company registered with the Registrar of Companies established in the year 2023 and is a boutique learning and consulting firm providing services in India and abroad.

PREAMBLE: This MoU is entered with a view to conducting certificate courses on "Aptitude Skill Enhancement" and "POWER BI" by MentorMe at Indian Institute of Management and Commerce (Collectively referred to as Parties).

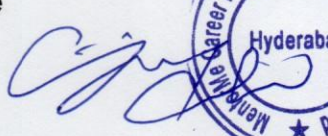
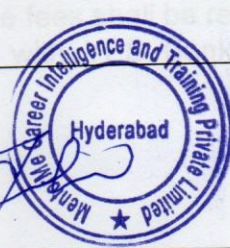


NOW, IT IS MUTUALLY AGREED BETWEEN THE PARTIES AS FOLLOWS:

1. That MentorMe shall conduct a course titled "Value added Short Term Certification Programs" with a prime objective of imparting quality training that could help in better employment opportunities to the participants.
2. That MentorMe shall conduct the course through its faculty in the campus of Indian Institute of Management and Commerce based on the course content designed by MentorMe, the details of which are contained in Annexure – I of this MoU.
3. The duration of the program is 15 (Fifteen) hours for each course, based on feasibility and execution modality.
4. Average batch size of the program is 20 students (all course options put together) and the details of the course fee to be collected are laid out in Annexure – II. The Fee mentioned in the MoU Shall Not be Refunded. The full payment may be made in the Name of "MentorMe Learning and Consulting Pvt. Ltd.", Hyderabad, as per the payment schedule laid down in the Annexure II. Course fees shall be remitted by the College directly to the Current Account No. 025063400001680 with YES Bank, IFSC No. YESB0000250, Banjara hills Branch, Hyderabad.
5. The two course options offered to the students are
 - a. Aptitude Skill Enhancement Program
 - b. POWER BI
6. That the faculty/counselors/coordinators and other staff engaged by MentorMe shall maintain strict discipline and follow the rules and regulations of Indian Institute of Management and Commerce.
7. The College shall make available to MentorMe, a class room, a projector, requisite furniture and other miscellaneous teaching essentials, on all the days specified for conducting the said short term certification course.
8. The College shall ensure that all participants sponsored for attending the course, shall attend all sessions on all the days of the program scheduled for each batch. The college shall depute its faculty for monitoring attendance, punctuality and discipline of the participants.

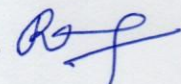


9. Both parties agree that all information which are contained in this MoU including all issues discussed and negotiated mutually during the process of finalizing the MoU are strictly Confidential and Proprietary and shall be used only for the purpose of this MoU. Further, both parties agree that they shall prevent third parties from gaining access to such confidential and proprietary information.
10. The receiving party shall return all originals, copies, reproductions and summaries Confidential or Proprietary Information at the disclosing party's request, or at the disclosing party's option and certify destruction of the same.
11. Required approvals and /or clearances, if any, from "Competent Authorities" shall be obtained before signing the MoU.
12. This MoU shall become effective upon signature by both the parties concerned and shall be in force for a period of **one Academic year** (i.e. 2023-24) from the date of signing unless and otherwise extended or substituted by another MoU or Agreement.
13. Neither party shall be liable for non-performance either in whole or in part of this MoU due to reasons unforeseen and beyond its control. These reasons shall include and be limited to strikes, lockouts, nationalization, acts of God, war and fire. In that event, the other party will be notified immediately in writing, indicating full facts of the case and both parties will undertake to arrive at mutually satisfactory solutions to overcome the difficulties arising out of these circumstances.

IN WITNESS THEREOF the parties have set their hands and seal to the agreement on the date, month and year first above mentioned.

For and on behalf of MentorMe Learning and Consulting Pvt Ltd	For and on behalf of Indian Institute of Management and Commerce, Hyderabad.
Signature  	Signature  
Name: Mr Vijay Kiran Agastya	Name: Mr. K.Raghu Veer
Title: Founder & Managing Director	Title: Principal
Date:	Date:

WITNESSES:

1. 
- 2.

Annexure - I

Course Title	No of Hours
Aptitude Skill Enhancement Program	15
POWER BI	15
Total	30

Annexure II

The course fee per participant of the programme is Rs.1,200 (inclusive of taxes)

The said course fee needs to be collected by the college from each student and the lumpsum amount needs to be transferred to MentorMe's bank account as per the below schedule

- 1) 25% before the commencement of the course
- 2) 25% within 2 weeks of the commencement of the course
- 3) 50% immediately after the completion of the course

The payment may be made in the Name of "MentorMe Career Intelligence and Training Pvt. Ltd.", Hyderabad. Course fees shall be remitted by the College directly to the Current Account No. 025063400001680 with YES Bank, IFSC No. YESB0000250, Banjara hills Branch, Hyderabad.





తెలంగాణ తెలంగాణ TELANGANA

BA 752318

Tran Id: 230803151408495703

Date: 03 AUG 2023, 03:16 PM

Purchased By:

K. RAGHUVeer

S/o K. RANGAIAH

R/o HYDERABAD

For Whom

IDMC, HYD

MEMORANDUM OF UNDERSTANDING

K. BELAASREE
LICENSED STAMP VENDOR

Lic. No. 16-11-002/1998

Ren.No. 16-11-004/2022

6-1-543, NEAR RAILWAY

GATE, KHAIRATABAD

MARKET, HYDERABAD-

500004.

Ph: 955330084

This Memorandum of Understanding (hereinafter called "MoU") is made and executed on the 29th September, 2023 by and between:

Indian Institute of Management and Commerce, having its administrative office at Indian Institute of Management and Commerce, 6-1-91, Telephone Bhavan, Khairtabad, Hyderabad 500004 which expression shall unless repugnant to the context or meaning thereof shall mean and include its business administrators, successors in interest and permitted assigns), represented by its Principal as the First party

AND

NextGen Learning and Consulting Pvt. Ltd. (herein after called NextGen). – A Company into Edtech and Management Consulting, having its office at Flat B1305, Bhavya's Tulasi Vanam, UMCC Road, Kukatpally, Hyderabad – 500 072 (which expression shall unless repugnant or inconsistent with the context or meaning thereof, be deemed to mean and include its business administrators, successors in title, legal representatives and permitted assignees) through its Co-founder & Chief Executive Officer, Mr. Vijay Kiran Agastya, as the Second Party; and

Whereas, the first party has established an educational institution in the year 1973 which is functioning at 6-1-91, Telephone Bhavan, Khairtabad, Hyderabad 500004 and is affiliated to Osmania University;

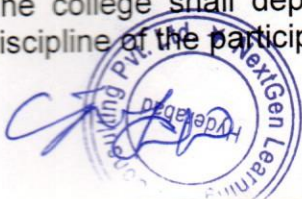


Whereas the Second Party is a company registered with the Registrar of Companies established in the year 2022 and is a boutique learning and consulting firm providing services in India and abroad.

PREAMBLE: This MoU is entered with a view to conduct various certificate courses by NextGen at Indian Institute of Management and Commerce (Collectively referred to as Parties).

NOW, IT IS MUTUALLY AGREED BETWEEN THE PARTIES AS FOLLOWS:

1. That NextGen shall conduct a course titled "Value added Certification Programs" with a prime objective of imparting quality training that could help in better employment opportunities to the participants.
2. That NextGen shall conduct the course through its faculty in the campus of Indian Institute of Management and Commerce based on the course content designed by NextGen, the details of which are contained in Annexure – I of this MoU.
3. The duration of the program is for a minimum of 40 (Forty) hours for each course based on feasibility and execution modality.
4. Average batch size of the program is 60 students and the details of the course fee to be collected are laid out in Annexure – II. The Fee mentioned in the MoU Shall Not be Refunded. The full payment may be made in the Name of "NextGen Learning and Consulting Pvt. Ltd.", Hyderabad, as per the payment schedule laid down in the Annexure II. Course fees shall be remitted by the College directly to the Current Account No. 50200069413311 with HDFC Bank, IFSC No. HDFC0000364, Kukatpally Branch, Hyderabad.
5. The four course options offered to the students are
 - a. Investment Management & Stock Market Operations
 - b. Event Management
 - c. Entrepreneurship Development
 - d. Aptitude and Skill Enhancement Program
6. The faculty, counselors, coordinators and other staff engaged by NextGen shall maintain strict discipline and follow the rules and regulations of Indian Institute of Management and Commerce.
7. The College shall make available to NextGen, class room, projector, requisite furniture and other miscellaneous teaching essentials, on all the days specified for conducting the afore said certification course.
8. The College shall ensure that all participants sponsored for attending the course, shall attend all sessions on all the days of the program scheduled for each batch. The college shall depute its faculty for monitoring attendance, punctuality and discipline of the participants.


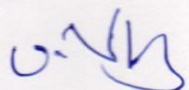


9. Both parties agree that all information which are contained in this MoU including all issues discussed and negotiated mutually during the process of finalizing the MoU are strictly Confidential and Proprietary and shall be used only for the purpose of this MoU. Further, both parties agree that they shall prevent third parties from gaining access to such confidential and proprietary information.
10. Required approvals and /or clearances, if any, from "Competent Authorities" shall be obtained before signing the MoU.
11. This MoU shall become effective upon signature by both the parties concerned and shall be in force for a period of **one Academic year** (i.e. 2023-24) from the date of signing unless otherwise extended or substituted by another MoU or Agreement.
12. Neither party shall be liable for non-performance either in whole or in part of this MoU due to reasons unforeseen and beyond its control. These reasons shall include and be limited to strikes, lockouts, nationalization, acts of God, war and fire. In that event, the other party will be notified immediately in writing indicating full facts of the case and both parties will undertake to arrive at mutually satisfactory solutions to overcome the difficulties arising out of these circumstances.

IN WITNESS THEREOF the parties have set their hands and seal to the agreement on the date, month and year first above mentioned.

For and on behalf of NextGen Learning and Consulting Pvt Ltd	For and on behalf of Indian Institute of Management and Commerce, Hyderabad.
Signature 	Signature 
	
Name: Mr Vijay Kiran Agastya	Name: K.Raghu Veer
Title: Co-founder and CEO	Title: Principal
Date: 29/09/2023	Date: 29/09/2023

WITNESSES:

1. 
2. 

Annexure - I

Course Title	No of Hours
Event Management	40
Investment Management & Stock Market Operations	40
Entrepreneurship Development	40
Aptitude and Skill Enhancement Program	40
Total	160

Annexure II

The course fee per participant of the programme is Rs.1,200/- (inclusive of taxes)

The said course fee needs to be collected by the college from each student and the lumpsum amount needs to be transferred to NextGen's bank account after completion of the course/courses or on mutual consent.

The payment may be made in the Name of "NextGen Learning and Consulting Pvt. Ltd.", Hyderabad. Course fees shall be remitted by the College directly to the Current Account No. 50200069413311 with HDFC Bank, IFSC No. HDFC0000364, Kukatpally Branch, Hyderabad.

For NextGen Learning and Consulting Private Limited



Authorised Signatory





తెలంగాణ తేలంగానా TELANGANA

BA 752159

Tran Id: 230722142101402978

Date: 22 JUL 2023, 02:22 PM

Purchased By:

K. RAGHUVVEER

S/o K. RANGAIAH

R/o HYDERABAD

MEMORANDUM OF UNDERSTANDINGK. BELAASREE
LICENSED STAMP VENDOR

Lic. No. 16-11-002/1998

Ren.No. 16-11-004/2022

6-1-543, NEAR RAILWAY

GATE, KHAIRATABAD

KHAIRATABAD

500004.

Ph 9553300034

This Memorandum of Understanding (hereinafter called "MoU") is made and executed on the 3rd Aug, 2023 by and between:

Indian Institute of Management and Commerce, 6-1-91, Telephone Bhavan, Khairtabad, Hyderabad 500004. (which expression shall unless repugnant to the context or meaning thereof shall mean and include its business administrators, successors in interest and permitted assigns), represented by its Principal as the First party

AND

NextGen Learning and Consulting Pvt. Ltd. (herein after called NextGen). – A Company into Edtech and Management Consulting, having its office at Flat B1305, Bhavya's Tulasi Vanam, UMCC Road, Kukatpally, Hyderabad – 500 072 (which expression shall unless repugnant or inconsistent with the context or meaning thereof, be deemed to mean and include its business administrators, successors in title, legal representatives and permitted assignees) through its Co-founder & Chief Executive Officer, Mr. Vijay Kiran Agastya, as the Second Party; and

Whereas, the first party has established an educational institution in the year 1973 which is functioning at 6-1-91, Telephone Bhavan, Khairtabad, Hyderabad 500004 and is affiliated to Osmania University;

Whereas the Second Party is a company registered with the Registrar of Companies established in the year 2022 and is a boutique learning and consulting firm providing services in India and abroad.

PREAMBLE: This MoU is entered with a view to conduct "Campus Recruitment Training" program by NextGen at Indian Institute of Management and Commerce (Collectively referred to as Parties).

NOW, IT IS MUTUALLY AGREED BETWEEN THE PARTIES AS FOLLOWS:

1. That NextGen shall conduct a program titled "Campus Recruitment Training" with the prime objective of imparting quality training that could help in better employment opportunities to the participants.
2. That NextGen shall conduct the program through its faculty in the campus of Indian Institute of Management and Commerce based on the program content designed by NextGen, the details of which are contained in Annexure – I of this MoU.
3. The duration of the program is for a minimum of 60 (Sixty) hours for each batch based on feasibility and execution modality.
4. Average batch size of the program is 250 students and the details of the program fees to be collected are laid out in Annexure – II. The Fee mentioned in the MoU Shall Not be Refunded. The full payment may be made in the Name of "NextGen Learning and Consulting Pvt. Ltd.", Hyderabad, as per the payment schedule laid down in the Annexure II. The fees shall be remitted by the College directly to the Current Account No. 50200069413311 with HDFC Bank, IFSC No. HDFC0000364, Kukatpally Branch, Hyderabad.
5. The aspects to be covered in the program are Aptitude, Logical reasoning, English language, Email writing, Versant, Resume writing, Group discussions, Interview skills,(Basic concepts of the subjects concerned)
6. That the faculty, counselors, coordinators and other staff engaged by NextGen shall maintain strict discipline and follow the rules and regulations of Indian Institute of Management and Commerce.
7. The College shall make class room, projector, requisite furniture and other miscellaneous teaching essentials available to NextGen, on all the days specified for conducting the above said training program.
8. The College shall ensure that all participants sponsored for attending the course, shall attend all sessions on all the days of the program scheduled for each batch. The college shall depute its faculty for monitoring attendance, punctuality and discipline of the participants.
9. Both parties agree that any and all information which are contained in this MoU including all issues discussed and negotiated mutually during the process of finalizing the MoU are strictly Confidential and Proprietary and shall be used only for the purpose of this MoU. Further, both parties agree that they shall prevent third parties from gaining access to such confidential and proprietary information.

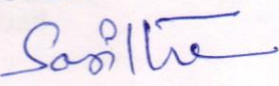
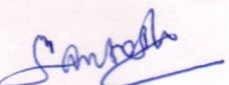
10. The receiving party shall return all originals, copies, reproductions and summaries Confidential or Proprietary Information at the disclosing party's request, or at the disclosing party's option and certify destruction of the same.
11. Required approvals and /or clearances, if any, from "Competent Authorities" shall be obtained before signing the MoU.
12. This MoU shall become effective upon signature by both the parties concerned and shall be in force for a period of **one Academic year** (i.e. 2023-24) from the date of signing unless otherwise extended or substituted by another MoU or Agreement.
13. Neither party shall be liable for non-performance either in whole or in part of this MoU due to reasons unforeseen and beyond its control. These reasons shall include and be limited to strikes, lockouts, nationalization, acts of God, war and fire. In that event, the other party will be notified immediately in writing indicating full facts of the case and both parties will undertake to arrive at mutually satisfactory solutions to overcome the difficulties arising out of these circumstances.

IN WITNESS THEREOF the parties have set their hands and seal to the agreement on the date, month and year first above mentioned.

AGREED:

For and on behalf of Indian Institute of Management and Commerce, 6-1-91, Adj. to Telephone Bhavan, Khairatabad, Hyderabad-500004.	For and on behalf of NextGen Learning and Consulting Pvt. Ltd. Flat no.B1305, Bhavya's Tulasi Vanam, UMCC Road, Kukatpally, Hyderabad-500072.
Signature 	Signature 
Name: Sri K. Raghu Veer PRINCIPAL -IIMC	Name: Mr Vijay Kiran Agastya Co-founder and CEO -NextGen Learning and Consulting Pvt.Ltd.
iimc1973@gmail.com	vijaykiranagastya@gmail.com
www.iimchyderabad.com	8142222481
Date : 03/08/2023	Date: 03/08/2023

WITNESSES:

- | | |
|--|----|
| 1.  | 1. |
| 2.  | 2. |

Annexure - I

Module	No of Hours
1 – Aptitude	7
2 – Logical reasoning	7
3 – English language	6
4 – Email writing	4
5 – Versant	6
6 – Resume writing	4
7 – Group discussion	6
8 – Interview skills	10
9 – Subject knowledge	10
Total	60

Annexure II

The course fee per participant of the programme is Rs.1,200 (inclusive of taxes)

The said course fee needs to be collected by the college from each student and the lumpsum amount needs to be transferred to NextGen's bank account as per the below schedule

- 1) 25% before the commencement of the course
- 2) 25% within 2 weeks of the commencement of the course
- 3) 50% immediately after the completion of the course

The payment may be made in the Name of "NextGen Learning and Consulting Pvt. Ltd.", Hyderabad. Course fees shall be remitted by the College directly to the Current Account No. 50200069413311 with HDFC Bank, IFSC No. HDFC0000364, Kukatpally Branch, Hyderabad.

2023-24



తెలంగాణ తెలంగాణా TELANGANA

[Signature]
BA 752317

Tran Id: 230803151408495703
Date: 03 AUG 2023, 03:16 PM
Purchased By:
K. RAGHUVEER
S/o K. RANGAIAH
R/o HYDERABAD
For Whom
IIMC, HYD

K. BELAASREE
LICENSED STAMP VENDOR
Lic. No. 16-11-002/1998
Ren.No. 16-11-004/2022
6-1-543, NEAR RAILWAY
GATE, KHAIRATABAD
MARKET, HYDERABAD-
500004.
Ph 9553300034

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as 'MOU') is entered into this on 05-08-2023 by and between

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE, 6-1-91, Adj. to Telephone Bhavan, Khairatabad, Hyderabad-500004, Telangana, India, represented herein by its Principal, Sri K. Raghu Veer (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns)

AND

PANTECH E LEARNING PVT LTD, 4th Floor, Delta Chambers, Behind Chennai Shopping Mall, Ameerpet, Hyderabad, Telangana-500016 and represented herein by its Director Mr. SRINIVASAN, (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

AICTE Internship Registration ID : CORPORATE6123708e0a7221629712526
Company Name : Pantech e Learning Pvt Ltd
Company CIN Number : U80902TN2021PTC141464

(First party and Second Party are the hereinafter jointly referred to as 'Parties' and individually as 'Party')

[Signature]

[Signature]

WHEREAS:

- A) First party & Second party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- B) The parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- C) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- D) Give related information, its branches, and dimensional information about the industry concerned with whom the MOU is sworn.

THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE BY AGREE AS FOLLOWS:

1. CO-OPERATION

1.1 Both parties are united by common interests and objectives, and they shall establish channels of communication, co-operation that will promote their respective operations within the Institution and its related wings. The parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.

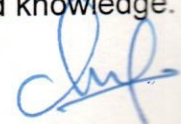
1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching/training systems, keeping in mind the needs of the industry, the Second Party.

1.3 The general terms of co-operation shall be governed by this MOU. The parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU.

The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter, hereof shall supersede any prior understanding between the Parties.

2 SCOPE OF THE MOU

2.1 The budding graduates from the institutions could play a key role in technological upgradation, innovation and competitiveness of an industry. Both parties believe that close cooperation between the two would be of major benefit to the student community to enhance their skills and knowledge.



2.2 Curriculum Design: First & Second Party will share valuable inputs to the teaching/training methodology and suitably customize the curriculum, so that the students fit into the industrial scenario meaningfully.

2.3 Skill Development Trainings: Industry and Institution interaction will give an insight to the latest developments/requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs/Workshops/Industrial Sites for the hands-on training of the learners enrolled with the First Party.

2.4 Value Added Programs: Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready. Both Parties have agreed to carry out the joint research activities in the fields of AI, ML, Data Science, Block Chain software domains and any technology domains that the Second Party has expertise through.

2.5 Research and Development: Both Parties have agreed to carry out the joint research activities in the above fields.

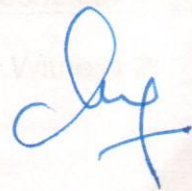

2.6 Guest Lectures & Faculty Development Programs: Second Party to extend the necessary support to deliver guest lectures and coordinate Faculty Development Programs to the Staff and student community, who have/will enroll with the First Party on the technology trends and in house requirements.

2.7 Placement of Trained Students: Second Party will actively engage to help the delivery of the training and placement of students to internships/jobs.

2.8 Internship: Second Party will engage and train the students as per the industrial demand in terms of Internship Programs.

2.9 Projects and Research Work: Second Party will provide the necessary support to the student community to complete their projects and the research work.

3.0 Both parties to obtain all internal approval, consent, permission, and license of whatsoever nature required for offering the programmes on the terms specified herein.



3 INTELLECTUAL PROPERTY

3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either party and right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other party.

4 VALIDITY

4.1 This Agreement will be valid for a period of one year i.e., AY 2023-2024 until it is expressly terminated by either Party on mutually agreed terms, during which period, either parties, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of either parties after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

4.2 Both Parties may terminate this MOU upon 60 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations. Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be constructed in accordance with Indian Law with exclusive jurisdiction.

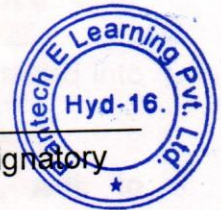
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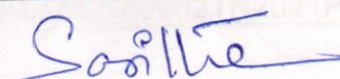
 Authorized Signatory

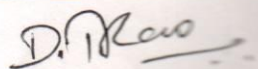


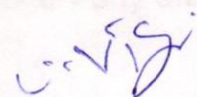
 Authorized Signatory

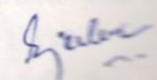


INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE	PANTECH E LEARNING PVT LTD
6-1-91, Adj. to Telephone Bhavan, Khairatabad, Hyderabad-500004, Telangana, India.	Branch Office: 4 th Floor, Delta Chambers, Behind Chennai Shopping Mall, Ameerpet, Hyderabad, Telangana-500016 Reg. Office: II Floor, 11a/21, Kotta Srinivasaiah Charities Building, Thanjavur Road, Chennai - 600 017.
 Sri K. Raghu Veer PRINCIPAL - IIMC	Mr. C. Chinnasamy BRANCH MANAGER - PANTECH E LEARNING
iimc1973@gmail.com	Chinnasamy.c@gmail.com Contact No. 8925533482
www.iimchderabad.com	www.pantechelearning.com

Witness 1: 

Witness 2: 

Witness 3: 

Witness 4: 



LITTLE FLOWER DEGREE COLLEGE, UPPAL

(Courses Offered UG & PG)
Affiliated to Osmania University

(A Catholic Minority Institution Run By Brothers of St. Gabriel Educational Society)

2-18-25, Opp. Survey of India,
Uppal, Medchal Dist.
Hyderabad - 500039

Mobile : 7673960152
E-mail : littleflowercollege@gmail.com
Website : www.lfdc.edu.in



*Little Flower Degree & PG College
Uppal, Hyderabad, Telangana, India*



*Indian Institute of management & Commerce,
Khairatabad, Hyderabad India*

MEMORANDUM OF UNDERSTANDING (MoU)

Between

**LITTLE FLOWER DEGREE & PG COLLEGE, UPPAL,
HYDERABAD, TELANGANA, INDIA**

And

**INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE,
KHAIRATABAD, HYDERABAD, INDIA**

This Agreement is made on the 10th day of January, 2022 between Little Flower Degree & PG College, Uppal, Hyderabad represented by its Vice Principal Mrs. P. Jayanthi Reddy (hereinafter referred to as "LFC") as the first party and Indian Institute of Management and Commerce College, Khairatabad, Hyderabad represented by its Principal K. Raghu Veer (hereinafter referred to as "IIMC") as the second party.

Principal *Jayanthi P*
Little Flower Degree & PG College,
Uppal, Hyderabad, Telangana, India

Principal
Little Flower Degree College
Uppal, Hyderabad-500 039



Raghu Veer

Principal
Indian Institute of Management and
Commerce, Khairatabad,
Hyderabad, India

- a) Little Flower Degree & PG College , Uppal, Hyderabad is run by the Brothers of St. Gabriel Education Society, of the Province of Pune. The motto of the college is " Lead to illuminate" signifies the light that leads one to a new world sans darkness, sans gloom, sans ignorance, where everyone becomes a social leader. Little Flower Degree & PG College founded in 2008-09 believes in excellence and to make this possible we have an expert team of faculty specialized in imparting proficient and dedicated training to future citizens. Though Little Flower Degree & PG College is a minority institution, it strives to impart quality education without distinction of religion, caste or creed. The college offers 10 physical science programs, 7 life science programs, 2 in Humanities, 3 in Commerce, BBA in Management and 2 programs in PG. The college website www.lfdc.edu.in
- b) LFC is desirous to associate with IIMC on various areas as discussed in the Purview of this MoU, which will be mutually beneficial to both organizations.

Whereas

- c) About IIMC
- d) IIMC is desirous to associate with Little Flower Degree & PG College, Uppal, HYD on various areas as discussed in the Purview of this MoU, which will be mutually beneficial to both organizations.


That, relying on the principle of good faith, by virtue of which they will carry out all the possible actions for their due fulfillment,

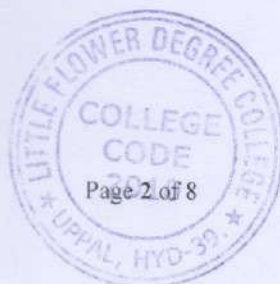
And relying also on their common bonds and concerns, they state their interest in strengthening their relationships through academic cooperation, and for this end they are of one accord in entering this MoU.


NOW THEREFORE THIS MEMORANDUM OF UNDERSTANDING WITNESSES AS FOLLOWS

1. OBJECTIVE:

The parties agree that the objective of the present MoU is to establish a cooperation program in order to collaborate towards the formation of students, academics and researchers for the promotion and development of their respective areas of interest.


Principal
Little Flower Degree & PG College,
Uppal, Hyderabad-500 039




Principal
Indian Institute of Management and
Commerce, Khairtabad,
Hyderabad, India

2. METHOD FOR ACHIEVING THE OBJECTIVES:

In order to achieve the aforementioned objectives, both parties, in mutual agreement, shall develop cooperation programs and projects that will specify the commitments each of them is to make for the performance of said programs.

3. AREAS OF CO-OPERATION:

Whereas, LFC and IIMC recognize that the academic collaboration would be of mutual benefit and would provide strengths in research and education and their mutual interest in engaging themselves in academic cooperation. As per the purpose of the said agreement, the two parties shall:

- i. *Research Collaborations:* Faculty / Researchers / Students of LFC and IIMC can collaborate in future research projects that either involve working cooperatively with partner institutions and / or cover a research topic with an international component. Activities include, but are not limited to, efforts toward developing proposals for collaborative research, co-authoring publication, conducting joint research projects, or establishing joint research centers etc.
- ii. *Faculty Exchange with Partner Universities:* Faculty members of LFC and IIMC can travel between to participate in activities that can enhance their experience and knowledge and also to foster relations between the parties. Activities include, but are not limited to, delivering lectures, teaching a course, taking a sabbatical, acquiring skills for institutional governance and developing collaborative research etc.
- iii. *Student Exchange with Partner Universities:* Students can be given an opportunity to travel among parties to participate in activities / events that will enhance their experience and knowledge.
- iv. *Promotion of integrated studies for related studies:* The parties can look at integrating an intercultural dimension into their teaching, research, and service functions of the university which would enable the students understanding on a global perspective.
- v. Cooperate in the exchange of information relating to their activities in teaching and research in fields of mutual interests; sharing best practices

Principal
Little Flower Degree & PG College,
Uppal, Hyderabad. Telangana, India

Principal
Indian Institute of Management and
Commerce, Khairtabad,
Hyderabad, India

adopted by each party; sharing of e-content between the parties; access to library and repository services, if possible.

- vi. Conduct cultural projects, study tours, as mutually agreed in writing between the parties prior to commencement of this activity.
- vii. Organize programs relating to environment management- impact, monitoring and analysis in various areas of environmental science. green audit etc.
- viii.

Community service enable students to acquire life skills and knowledge about service and enjoy a sense of personal satisfaction to gain a sense of connection with their community and especially rural areas.

4. TERM:

This MOU shall be effective for a period of four (4) years from the date of execution of this agreement, and shall be automatically renewed thereafter for another five (5) years unless a written notice to terminate or amend this agreement is given to the other party six (6) months in advance.

It is expressly agreed that neither party shall be liable for damages that they might cause each other as a result of a **forceful suspension** of a collaboration program.

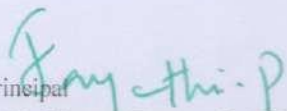
Causes for forceful suspension must be explicitly set forth in the action plans.

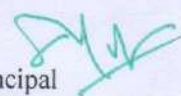
5. CONFLICT RESOLUTION:

Any dispute resulting from the interpretation or application of this Agreement shall be settled through direct negotiation and **common agreement** by the persons delegated to such end by each university / Institution. Either party may propose to the other a modification of the Agreement at any time in writing.

6. ACTION PLANS:

- e) Every work program or specific activity that is agreed upon between both institutions shall be defined through an action plan, which shall be under the responsibility of two individuals, appointed respectively by each university / Institution, and which shall define the following aspects:
 - i. Foundations or considerations that warrant the plan for inter-institutional collaboration;
 - ii. Objective of the action plan for inter-institutional collaboration;


Principal
Little Flower Degree & PG College,
Uppal, Hyderabad. Telangana, India


Principal
Indian Institute of Management and
Commerce, Khairatabad,
Hyderabad, India

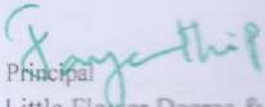
- iii. General conditions of the plan;
- iv. Academic conditions of the plan;
- v. Administrative and organizational conditions of the plan;
- vi. Duration of the protocol;
- vii. Intellectual property;
- viii. Differences between the parties;
- ix. Development of the collaboration project;
- x. Project and/or program to be carried out;
- xi. Financial budget;
- xii. Reference to the subject of medical insurance and information.


7. CONFIDENTIALITY:

Each of the parties accepts and declares that every information from the other party is of a confidential nature, is the exclusive property of the latter and has been or will be disclosed to the former solely with the purpose of enabling the full accomplishment of the present Agreement. For this reason, every piece of information provided by one party to the other before signing this Agreement and/or during its performance must be kept confidential and therefore may not be disclosed to any third parties.

8. AMENDMENTS:

- f) The parties may amend or amplify this Agreement through agreements in writing to that effect. Said amendments or additions will be binding on the signatories as of the date of their signature. The parties may not assign, in whole or in part, the performance of the present MoU to any third party, except through prior and express authorization in writing by both of them.


Principal
Little Flower Degree & PG College,
Uppal, Hyderabad, Telangana, India


Principal
Indian Institute of Management and
Commerce, Khairtabad,
Hyderabad, India

And since both parties are in agreement regarding the content of the present document, and as a token of conformity, we sign it in two counterparts, both of which will be considered originals.

P. Jayanthi Reddy
Vice Principal
Little Flower Degree & PG College, Uppal,
Hyderabad, Telangana, India



K. Raghu Veer
Principal
Indian Institute of Management and
Commerce, Hyderabad.

Witnesses

Ms. Pannaga (Coordinator)
Department of Commerce,
Little Flower Degree & PG College,
Uppal, Hyderabad, Telangana.

VP (Academic)
Indian Institute of Management and
Commerce, Hyderabad.

Principal
Little Flower Degree & PG College,
Uppal, Hyderabad, Telangana, India

Principal
Indian Institute of Management and
Commerce, Khairtabad,
Hyderabad, India

22-23

Memorandum of Understanding

between

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE

**(Hyderabad, Telangana, India)
and**

VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED

(Rajkot, Gujarat, India)

This Memorandum of Understanding is entered on 30/06/2022

Between

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE, hereinafter referred to as **First Party**, which is the pre-eminent college of India and a well-renowned centre for Internalization, Innovation, Entrepreneurship, Research, and Education - represented by the Principal, Sri K Raghuv eer, acting under charter on the one hand

and

VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED, hereinafter referred to as **Second Party** which, provides a premier international professional research forum named IAAR, i.e. INTERNATIONAL ALLIANCE OF ACADEMICIANS AND RESEARCHERS engaged in Research and Academic Activities for the welfare of fraternity members in particular and society in general. IAAR serves as the eco-system to strengthen academia and research through various research events, courses, publications and programmes represented by the Directors, Dr. Arjun Dave and CS Raj Soni acting under the charter the other hand.

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE and **VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED**, which is now in this MoU shall be identified by "First Party" and "Second Party" respectively and as "Parties" collectively.

K. RAGHUVEER
Principal
**INDIAN INSTITUTE OF
MANAGEMENT & COMMERCE**
(DEGREE & P.G. COLLEGE)
6-1-91, Adj. to Telephone Bhavan,
Chairatabad, Hyderabad-500 004.(T.S.) INDIA
Ph : 040-2323 7902, 2323 1542


Arjun Dave
Director,
Vedant Knowledge Systems Pvt Ltd

Both the parties agreed to collaborate as per the following terms:

1. The objectives of the MoU

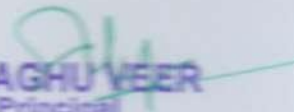
Following are the objectives for which this Memorandum of Understanding is taking place:

- 1.1. To build a sound eco-system for the academic and research fraternity
- 1.2. To offer developmental programmes for academic and research in multidisciplinary domains
- 1.3. To organize academic and research events at national and international levels
- 1.4. To organize exchange programmes at national and international levels
- 1.5. To organize qualitative research conferences
- 1.6. To conduct the Courses, FDPs and SDPs on various subjects of Research, Innovation and Education
- 1.7. To felicitate the best practices in research and academics through awards and honours
- 1.8. To promote the qualitative research publications through Journals and Books
- 1.9. To organize the symposiums of academicians, researchers and administrators
- 1.10. To provide the research centre facilities by providing laboratories and research facilities

2. Scope of the work/ major activities to be conducted

The Parties shall determine the following activities as a part of cooperation:

- 2.1 To organize research events like Conferences, Seminars, Workshops, Symposiums etc. at national and international levels
- 2.2 To organize FDPs and SDPs for the benefit of in house stakeholders and larger academia-research fraternity
- 2.3 To plan, prepare and certify courses keeping learners' needs and benefits in centre


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Principal
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MANAGEMENT & COMMERCE
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Ph : 040-2323 7902, 2323 1542


Arjun Dave
Director,
Vedant Knowledge Systems Pvt Ltd

2.4 To organize the faculty and student exchange programmes on mutual agreement and understanding

2.5 To facilitate the researchers to conduct the research activities through the institutional laboratories, libraries and research centres

2.6 To felicitate the individuals and institutions for contributions in education and research domains with awards and honours.

Note: A list of major events, activities and services is attached herewith as Annexure A

3. Role of INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE (Details of all responsibilities and liabilities at the end of INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE to implement this MoU)

The First Party shall have the following roles and responsibilities:

3.1 To allow the Second Party to use the First Party's Logo and Name on IAAR Website and in all IAAR Literature, Events- Programme Literature and Certificates as the Knowledge Partner. The signature of the Registrar will be placed on the events, programmes, activities, awards and courses certificates. This MoU provides the consent for the above-said matter. With this, it becomes the responsibility of IAAR to promote the First Party's name worldwide and provide detailed reports of events, programmes, awards, activities for documentation purposes to the First Party.

3.2 The First Party shall provide the infrastructural resources, human resources and intellectual support at no cost to the Second Party. The First Party will allow IAAR individual members to use libraries, laboratories and research facilities available at INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE at no cost. The First Party can decide the frequency and duration of time to allow the individual members to carry out the research. On the other hand, an individual member who is taking benefits of libraries and laboratories of the First Party, s/he has to give due credit to the First Party while publications of the research reports/papers.


K. RAGHUNVEER
Principal

INDIAN INSTITUTE OF
MANAGEMENT & COMMERCE
(DEGREE & P.G. COLLEGE)
6-1-91, Adj. to Telephone Bhavan,
Jainnagar, Hyderabad-500 004, INDIA
Ph : 040-2323 7502, 2311


Arjun Dave
Director,

Vedant Knowledge Systems Pvt Ltd

3.3 Faculty Members of the First Party shall play a vital role in course building, delivering talks, speeches, Chairing conference sessions and other similar intellectual contributions.

3.4 INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE 's Vice-Chancellor will be the Patron of the events organized jointly. Names of all patrons in all kinds of literature will be presented in alphabetical order.

3.5 The First Party has to appoint one dedicated, competent coordinator to coordinate with the Second Party. Complete cooperation from the appointed coordinator has to be ensured by the signing authorities of the First Party.

3.6 To host the student and faculty exchange programmes at national as well as international levels on mutual agreement and consent. The Second Party shall not provide any sort of funds or grants to host such programmes.

3.7 To promote the IAAR Membership among all stakeholders, i.e. faculty members, research scholars, project fellows, and students, irrespective of disciplines and specializations. The First Party's management authorities shall motivate the stakeholders to participate in IAAR events and get the membership, considering the tangible and intangible benefits to stakeholders and the institution.

3.8 To exchange the information, knowledge and expertise in the form of content, ideas, material, infrastructure, human resources etc.

4. Role of VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED (Details of all responsibilities and liabilities at the end of VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED to implement this MoU)

4.1 Planning and execution of events and programmes presented in the MoU Annexure A named 'IAAR Events, Services and Activities.'

4.2 IAAR E-Portal Building and Maintenance of it.

4.3 Documentation of each event and sharing with the First Party.

4.4 Communication and coordination with members and appointed coordinators of the First Party regarding all the events, activities, courses and programmes.

4.5 To plan and prepare the Yearly Event Plan, which shall be released in the month of March every year.

4.6 To maintain the usefulness, meaningfulness and quality of the events, programmes, courses, publications and all the activities.

4.7 To run the support and care centre for the institutional and individual members.

4.8 To exchange the information, knowledge and experience in the form of content, ideas, material, infrastructure, human resources etc.

4.9 The scrutiny, appointment, communication and collaboration for the appointment of all Leaders at all levels.

5. Mechanisms to implement MoU

5.1 **INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE** will be considered as the Knowledge Partner, whereas **VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED** will be considered as the Service Provider of **IAAR - International Alliance of Academicians and Researchers**, a professional research forum. This MoU is limited to the International Alliance of Academicians and Researchers - IAAR, a professional research forum of **VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED**.

5.2 To implement this MoU, the parties have identified the common areas of interest from but not restricted to the scope as mentioned above.

5.3 After joint consideration of proposals for each of the above areas of cooperation, the parties have agreed and approved plans for joint activities.

5.4 After signing the MoU, parties shall ensure that the collaboration remains active, and the activities defined in the above clauses shall be implemented on timely basis.

5.5 After execution of each activity, the parties shall share the details of activities conducted in the form of a brief report to each other for record purposes.

5.6 The First Party can also become an Organizing partner on request for a limited number of events on mutual agreement with additional roles and responsibilities.

5.7 On the mutual ground, additional events can be proposed by either of the parties. Considering the availabilities and conveniences the event can be organized jointly.

6. Commercial

6.1 This initial MoU does not imply any financial or legal liabilities to the parties. In case of any future activities, having financial implications, a separate agreement shall be signed between the parties as an extension of this MoU with the required terms and information.

6.2 As this MoU is Non-Binding and Non-Commercial, NO legal or copyright matters can be legally challenged and or claimed by any of the parties. Mutual agreement and consent of both parties are the base of this MoU.

6.3 Up to March 31, 2023 all the stakeholders of the First Party can avail free benefits as per chosen membership plan.

6.4 The proposed and planned events, activities, courses, programmes and services can be free or paid. All the expenditures for conducting above mentioned activities are borne by the second party. The first party is not liable to pay or receive any kind of revenue. Both the parties here agree that, this is not a revenue sharing model. Reports of all the events, activities and programmes will be provided by the second party to the first party.

6.5 Fee for the Additional Events, i.e. other than presented in Annexure A named 'IAAR Events, Services and Activities', will be charged extra from the Individual Members.

6.6 Members are not entitled to get food, accommodation, transportation facilities, or financial support to participate in IAAR events. It will be the sole responsibility of the participants to manage their food, transport and accommodation while attending events/programmes.

7. Tenure and validity of the MoU

7.1 The present MoU is in effect and enters into legal force on the date of its signing. This MoU is valid up to March 31, 2025.


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Principal
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(DEGREE & P.G. COLLEGE)
11/101, A-2, Telephone Station,
Chandigarh - 160002 (INDIA) (T.S.) INDIA
Ph - 0172-2222782, 22227547


Arjun Dave
Director,
Vedant Knowledge Systems Pvt Ltd

7.2 Parties can terminate this MoU with a notice period of 1 month, for which valid reasons have to be presented.

7.3 In the event of a decision to terminate this MoU, its provisions shall remain in legal force concerning the ongoing projects and programmes under this MoU until fully completed.

8. Confidentiality

It is hereby agreed that neither party shall furnish to a third party such confidential information, which includes but is not limited to the operation, publicity, profits, financial affairs, present or future plans or policies of either party or any other sensitive information without the consent of the other party.

9. Arbitration

In the event of any controversy or claim arising out of or relating to this MoU, or a breach thereof, the parties hereto shall first attempt to settle the dispute by conciliation. If a settlement is not reached within sixty days after service of a written demand for conciliation, any unresolved controversy or claim shall be settled by arbitration as per the provision of The Arbitration and Conciliation Act, 1996. The number of arbitrators shall be one as mutually acceptable to both parties. The seat and venue of arbitration shall be Rajkot, Gujarat.

10. Termination

10.1 In the case of non-cooperation from the First Party, the Second Party may send a show-cause notice through email. If the reason is valid, MoU can be continued; otherwise can be terminated. In case of termination of this MoU, communication by the competent authority through email shall be considered valid.

10.2 In the case of non-cooperation from the Second Party, a show-cause notice may be sent by the First Party through email. If the reason is valid MoU can be continued; otherwise can be terminated. In case of termination of this MoU, communication by the competent authority through email shall be considered valid.


K. RAGHAV MEHER
Principal
INDIAN INSTITUTE OF
MANAGEMENT & COMMERCE
(ENGINEERING COLLEGE)
1042, JALJI & THAKUR ROAD,
THANESAR, RAJASTHAN 342004
Ph: 01422-782, 223 1542


Arjun Dave
Director,
Vedant Knowledge Systems Pvt Ltd

10.3 The termination of this MoU will not affect the events and activities held in the past. The individual memberships will not be affected by the termination of this MoU.

11 Intellectual Property

11.1 Both the parties hereby agree to use the names and logos of each other on their respective Website and other media platforms. The First Party and the Second Party can place their logos and names on event literature and other relevant literature mentioned in Annexure A, various reports, certifications, records etc.

11.2 All the content published under IAAR, an online professional research forum which includes codes, text-based data, journals, books, courses, conferences, workshops, webinars, images, videos, and any other content, whether available in open access or backend, which is under IAAR professional research forum will be the sole property of the Second Party.

12 Final provisions

12.1 This MoU is not exclusive and shall not restrict the Parties from signing similar or any other agreements or contracts with third parties.

12.2 This MoU is made in two English equals, and for each party, all MoU copies are of equal legal force and take effect on the day of signing.

12.3 Any changes and additions to this MoU shall be made as an appendix in writing.

12.4 Events Plan published by the Second Party is a proposed list of events. Various conditions and pandemics like Covid-19 and similar may affect the plans. It may lead the changes in the date and mode of event/s – programme/s.

12.5 The Second Party reserves all the rights and responsibilities to terminate the membership of any individual or institution in case of a breach of norms, illegal practices or misconduct. The Second Party's decisions will be considered final in any of such cases mentioned above.

13 Coordination

Details of Coordinator from INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE:

Name	R. Raghavendra Rao
Designation	Faculty, Department of Business Administration, IIMC
Email	raghavendra.finance108@gmail.com
Phone number	+91-9573027171

Details of Coordinator from VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED:

Name	CS Raj Soni
Designation	Director
Email	raj@iaar.co
Phone number	+91 9987999990

K. RAGHU VEER
Principal
INDIAN INSTITUTE OF
MANAGEMENT & COMMERCE
(DEGREE & P.G. COLLEGE)
5-1-91, Adj. to Telephone Bhavan,
Charitabad, Hyderabad-500 004, (T.S.) INDIA
Ph : 040-2323 7902, 2323 1542

Arjun Dave
Director,
Vedant Knowledge Systems Pvt Ltd

13 Coordination

Details of Coordinator from INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE:

Name	R. Raghavendra Rao
Designation	Faculty, Department of Business Administration, IIMC
Email	raghavendra.finance108@gmail.com
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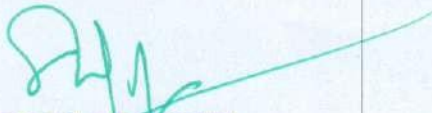

Details of Coordinator from VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED:

Name	CS Raj Soni
Designation	Director
Email	raj@iaar.co
Phone number	+91 9987999990

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Khairatabad, Hyderabad-500 004, (T.S.) INDIA
Ph : 040-2323 7902, 2323 1542

Arjun Dave
Director,
Vedant Knowledge Systems Pvt Ltd

14 Addresses and identification of the Parties

<p>INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE</p> <p>Physical Address: 6-1-91, Adj. Telephone Bhavan Khairatabad, Hyderabad, Telangana, India - 500004</p> <p>Phone: 9246292767</p> <p>Email: iimc1973@gmail.com</p> <p>Website: www.iimchderabad.com</p>	<p>VEDANT KNOWLEDGE SYSTEMS PRIVATE LIMITED</p> <p>Physical Address: 526, Nakshatra VIII, Sadhu Vaswani Road, Near Sun City Apartments, Rajkot, Gujarat, India - 360005</p> <p>Phone: 9723476251</p> <p>Email: care@iaar.co</p> <p>Website: www.iaar.co</p>
<p>Signatures</p>	
<p> K. RAGHU VEER Principal INDIAN INSTITUTE OF MANAGEMENT & COMMERCE (DEGREE & P.G. COLLEGE) 6-1-91, Adj. to Telephone Bhavan, Khairatabad, Hyderabad-500 004.(T.S.) INDIA Ph : 040-2323 7902, 2323 1542</p> <p>Sri K Raghuveer Principal</p>	<p> Arjun Dave Director, <u>Vedant Knowledge Systems Pvt Ltd</u></p> <p>Dr. Arjun Dave Director</p>

Annexure A

IAAR Events, Services and Activities

(August 01, 2022 to March 31, 2023)

No	Name of Events
1	International Research Conference (Multidisciplinary)
2	Faculty Development Programme (one week)
3	Student Development Programme
4	Series of Webinars
5	Special Talk Series by the Eminent Personalities
6	Workshops
Name of Services	
1	Paper Publications
2	Book Publications
3	Professional Membership
4	Avail Courses on IAAR Platform
5	Display Published Books on IAAR Platform
Activities	
1	Courses
2	Research and Funding Guidance Support – one to one
3	Faculty Exchange Programmes
4	Student Exchange Programmes

*Report/s submission to the institute is subject to institutional support and participation as per roles and responsibilities mentioned in MoU

*Benefits to the individual members is subject to membership plan chosen.

*Events, services and activities are subject to revisions. IAAR reserves all the rights to change, update, add, remove, execute or not to execute the above list considering the conveniences and situations.

K. RAGHU VEER

Principal

**INDIAN INSTITUTE OF
MANAGEMENT & COMMERCE
(DEGREE & P.G. COLLEGE)**
6-1-91, Adj. to Telephone Bazaar,
Khairatabad, Hyderabad-500 004 (T.S.) INDIA
Ph : 040-2323 7902, 2323 1547

Arjun Dave
Director,

Vedant Knowledge Systems Pvt Ltd

IAAR Events, Services and Activities

(April 1, 2023 to March 31, 2024)

No	Name of Events
1	International Research Conference (Multidisciplinary)
2	Faculty Development Programme (one week)
3	Student Development Programme
4	Series of Webinars
5	VC Meet and Symposium
6	Special Talk Series by the Eminent Personalities
7	Award Felicitation
8	Workshops
Name of Services	
1	Paper Publications
2	Book Publications
3	Professional Membership
4	Avail Courses on IAAR Platform
5	Display Published Books on IAAR Platform
Activities	
1	Courses
2	Research and Funding Guidance Support – one to one
3	Faculty Exchange Programmes
4	Student Exchange Programmes

*Report/s submission to the institute is subject to institutional support and participation as per roles and responsibilities mentioned in MoU

*Benefits to the individual members is subject to membership plan chosen.

*Events, services and activities are subject to revisions. IAAR reserves all the rights to change, update, add, remove, execute or not to execute the above list considering the conveniences and situations.


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Principal
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Ph : 040-2323 7902, 2323 1542


Arjun Dave
Director,
Vedant Knowledge Systems Pvt Ltd

IAAR Events, Services and Activities
(April 1, 2024 to March 31, 2025)

No	Name of Events
1	International Research Conference (Multidisciplinary)
2	Faculty Development Programme (one week)
3	Student Development Programme
4	Series of Webinars
5	VC Meet and Symposium
6	Special Talk Series by the Eminent Personalities
7	Award Felicitation
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Name of Services	
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2	Book Publications
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4	Avail Courses on IAAR Platform
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- *Report/s submission to the institute is subject to institutional support and participation as per roles and responsibilities mentioned in MoU
- *Benefits to the individual members is subject to membership plan chosen.
- *Events, services and activities are subject to revisions. IAAR reserves all the rights to change, update, add, remove, execute or not to execute the above list considering the conveniences and situations.


K. RAGHUVEER
 Principal
**INDIAN INSTITUTE OF
 MANAGEMENT & COMMERCE
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 6-1-51, Adj. to Telephone Bhavan,
 Khatrabad, Hyderabad-500 004.(T.S.) INDIA
 Ph : 040-2323 7902, 2323 1542


 Arjun Dave
 Director,
 Vedant Knowledge Systems Pvt Ltd



తెలంగాణ తెలంగాణ TELANGANA

Tran Id: 240129091945343641
Date: 29 JAN 2024, 09:21 AM
Purchased By:
RAHUL MUNDHRA
S/o DEEP CHAND MUNDHRA
R/o HYD
For Whom
CAREER CRAFT CONSULTANTS INDIA PVT LTD

S LAXMI NARAYANA
LICENSED STAMP VENDOR
Lic. No. 16-11-002/2006
Ren.No. 16-11-005/2024
6-3-392 Panjagutta Hyderabad
Ph 9989868579

MEMORANDUM OF UNDERSTANDING

INDIAN INSTITUTE OF MANAGEMENT AND
COMMERCE
&
CAREER CRAFT CONSULTANTS INDIA PVT
LTD

This Memorandum of Understanding (MOU) is made and entered into force on 29th January 2024 between:

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE, Hyderabad, affiliated to Osmania University located at 6-1-91, Utkoor - Mogdumpur Rd, Central Secretariat, Khairatabad, Hyderabad 500004, Telangana, India represented by Principal of Indian Institute of Management and Commerce, **K.Raghuveer**.

AND

jointly **SAC GLOBAL PRIVATE LIMITED & CAREER CRAFT CONSULTANTS PVT LTD** hereby referred as **CAREER CRAFT CONSULTANTS INDIA PVT LTD** in this agreement having its office at 1st floor of Bhupal Tower, Raj Bhavan Rd, Somajiguda, Hyderabad, 500034, Telangana, India represented by Hyderabad Branch Manager of Career Craft Consultants Pvt. Ltd. represented by **Rahul Chand Mundhra**.

(Signatures)

OBJECTIVES OF MOU

The Objectives of the parties for existing this MOU are to:

Study Abroad Guidance: Provision of specialized counselling and guidance services to Indian Institute of Management and Commerce students interested in pursuing higher education abroad, encompassing assistance with university selection, application processes, Visa process, scholarship opportunities, and post landing support.

Exposure to International Universities: Cultivation of interactions with international universities and educational institutions to broaden the horizon for Indian Institute of Management and Commerce students, exposing them to diverse learning environments.

Networking Opportunities: Establishment of platforms for Indian Institute of Management and Commerce students to connect with alumni and professionals who have successfully pursued education abroad, nurturing a supportive network for career development.

Cultural Integration and Support: Our team will offer comprehensive support to aid students in adapting to new cultural environments, fostering a smooth transition and enhancing their overall study abroad experience.

Skill Development Programs: Tailored programs designed to support students' professional career aspirations.

Competitive Exams Preparation: Provision of expert coaching and AI-based preparation at special rates for Indian Institute of Management and Commerce students for exams like IELTS, PTE, GRE, etc.

Credit Transfer: Advantageous opportunity for students to seamlessly transfer their earned academic credits and gain admission to the 2nd or 3rd year at International University.

Commitment to Ethical Practices: Our consultancy adheres to the highest ethical standards, ensuring transparency, integrity, and compliance with all relevant regulations throughout our collaboration.

Continuous Collaboration and Evaluation: We are committed to regular collaboration meetings with Indian Institute of Management and Commerce, Hyderabad to assess the effectiveness of our services, gather feedback, and ensure alignment with the institute's goals.




Collaborative Workshops: Facilitation of workshops and seminars at Indian Institute of Management and Commerce Hyderabad to offer insights into study abroad options, admission and visa application procedures and information regarding global educational trends. If institute conducts any paid Value Addition Programs for students, then the amount will be shared on a mutual basis.

Benefits of Collaboration:

This exclusive collaboration endeavours to equip Indian Institute of Management and Commerce Hyderabad students with invaluable resources and support for their international academic pursuits. Leveraging Career Craft Consultants' expertise, we aim to elevate global exposure and educational experiences for Indian Institute of Management and Commerce students.

Hereafter collectively also referred to as "parties" and individually as "party".

This is effective upon signing and shall remain in effect for a period of Three Years or until termination by either party with 30 days written notice whichever is earlier. This agreement may also be extended / modified at the end of the **three** years after review and need is felt for extension of the agreement.

This Memorandum of Understanding (MoU) is designed to reflect the understanding between **Indian Institute of Management and Commerce Hyderabad, affiliated to Osmania University, Hyderabad** referred herein after the **PARTY OF THE FIRST PART** and jointly **SAC GLOBAL PRIVATE LIMITED & CAREER CRAFT CONSULTANTS INDIA PVT LTD** hereby called as **SAC GLOBAL PRIVATE LIMITED**, Hyderabad, referred herein after **PARTY OF THE SECOND PART**.

ABOUT INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE:-

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE (IIMC) was founded in the year 1973 by Vasavi Foundation (settled by Vasavi Seva Kendram and Vysya Hostel Trust Board) with B.Com (Hons) Degree. Several eminent persons belonging to Vysya Community such as Sri K. Seethaiah Gupta, Sri G. Narayana Chetty, Sri C. E. Gupta, Sri Dundoo Balnarsiah, Sri V. Lingiah Gupta, Sri C. Som Raj Ram and Sri V. Durvasulu Gupta were instrumental in the establishment of the Institution.

After taking into consideration, his academic credentials (he being a gold medalist in M.Com and LLB having secured First Class First and having been in the field of education), elders have decided that Sri C. Som Raj Ram garu would be the best choice for the post of Hon. Secretary. Accordingly, he was unanimously elected as the Hon. Secretary of the college and the Secretary would function as the correspondent of the college.



The first Board of Governors included some eminent civil servants such as Sri M. V. Rajagopal, Sri Rammurthy and Sri Rameshan who were also the Secretaries of Education at one time or the other.

The Hon. Secretary and Correspondent and Rector Sri C. Som Raj Ram and elders such as Sri C. E. Gupta have taken great care in finding the right man for the post of Director of the Institute. The former Registrar of Andhra University Dr. K. V. Gopaldaswamy, who was well known for his administrative abilities was appointed as the Director of the Institute.

The Correspondent and Rector, who himself was associated with the department of commerce, Osmania University for over 10 years as a faculty member and who was the Principal, Kamala Nehru Polytechnic at that time, selected the teaching staff with great care in consultation with other elders.

Sri B. R. Rao, an eminent teacher in Accountancy and Auditing, who retired from Nizam College, Hyderabad, was given the position of Head, Department of Commerce. As an Osmanian, Sri C. Som Raj Ram, selected eminent scholars such as Acharya Divakarla Venkatavadhani, Prof. Afzul Mohammad, Prof. Nagaraj and Dr. Soundar Rajan to teach in the college as visiting faculty. Thus, the Hon. Secretary and Rector took great care in selecting the faculty in consultation with the Director and other elders and laid a solid academic foundation.

The college was admitted into grant-in-aid in the year 1980 and it was admitted into Sec.2 (f), 12-B of University Grants Commission in the year 1994. Gradually, several new courses such as M.Com, C.A, B.Com (Computer Applications) and B.Sc (Data Science) were introduced. Hundreds of alumni of the college have become Chartered Accountants, Cost Accountants and Company Secretaries. Several students have become successful businessmen. Some of the alumni of the college such as Karan Bilimoria (Asian of the Year 2002 and founder of Cobra Beer) have become famous across the world.

ABOUT CAREER CRAFT CONSULTANTS INDIA PVT LTD:

Study Abroad Consultants Global Pvt Ltd is the Parent Company of Career Craft Consultants Pvt Ltd. Career Craft Consultants are abroad Education Consultants who help and guide students for their higher education in abroad countries. We are dealing in countries like the UK, USA, Canada, Australia and New Zealand. We have been in this industry for the last 13 years with successful 25000+ visa approvals, also we have 15 branches all over the globe. They offer Free Career Counselling, Guidance for Country, University & Course Selection, Assistance for Application & Admission, Auxiliary Support, Standardized Tests Preparation, Assistance for Visa Application, Support for Pre-Departure & Guidance for Post-Departure

Whereas both, in accordance with mutual desire to promote learning, research and development, agree to have a Memorandum of Understanding.



SCOPES OF THE MOU :

Some of the collaborative areas include: Indian Institute of Management and Commerce will provide following facilities to your staff:-

1. Jointly organising seminars, workshops and career guidance activities.
2. Career Craft Consultancy will provide internship opportunities for up to fifteen final year students every academic Year.

TERMS OF COOPERATION

1. **Length of agreement:** This memorandum of understanding will remain in force for a period of three years. Participants will abide by the institutional policies, procedures and regulations by which the host party abides and by the local laws.
2. **Accountability:** An activity report shall be submitted on an annual basis by the designated co-ordinators to each party and appended to this agreement.
3. **Amendments:** Any amendment to the Memorandum of Understanding will require written approval of each of the parties. After the initial three years period, this MOU may be renewed by mutual consent.
4. **Termination:** Either party reserves the right to terminate this memorandum of understanding upon 30 days written notice. Any program or activity that has already commenced shall be completed to the best of both parties' abilities.
5. **Language:** This agreement is created in duplicates in English, each of those duplicates being deemed original.
6. **Signature:** Two signed originals of this Memorandum of Understanding will be produced, one to reside with each party.
7. This MOU shall not create any legal obligation on either party and a separate agreement shall be entered into between the parties of this MOU in respect of execution of the work agreed under this MOU.
8. Service audit and program review functions shall be performed jointly when appropriate. Both parties mutually agree not to use the name of the other party in any public information without permission of the concerned party.
9. The above **MOU** is valid for **three years** from the date of signing.




Indian Institute of Management and Commerce and Career Craft Consultants hereby agree to all of the above and enter into a joint agreement until such time that either party shall amend or review the said agreement in writing.

In witness whereof the parties here to cause their authorized representative to sign this MOU on the day month and year mentioned herein below.

Signed at Indian Institute of Management and Commerce, Hyderabad, Telangana on **29th JANUARY 2024** in **two originals** in English language one for each party.

For and on behalf of
INDIAN INSTITUTE OF
MANAGEMENT AND COMMERCE
HYDERABAD

For and on behalf of
CAREER CRAFT CONSULTANTS
INDIA PVT LTD



K.Raghuvver

Principal

Indian Institute of Management and Commerce



Rahul Chand Mundhra

Branch Manager

Career Craft Consultants India Pvt Ltd

In Presence of Witness:



Dr D Thirumala Rao

Vice Principal

Indian Institute of Management and Commerce



Jayesh Kotak

Admission Counsellor

Career Craft Consultants India Pvt Ltd

MEMORANDUM OF UNDERSTANDING (MoU)

For Academic Exchange and Co-operation

Between

Research Culture Society International Scientific Research Organization

India, Canada, USA, EU.



www.researchculturesociety.org

Indian Institute of Management and Commerce

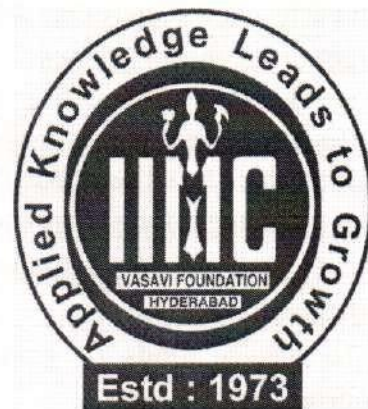
Re-accredited by NAAC with "A+" Grade

An ISO 9001:2015 Certified College

Affiliated to Osmania University

Khairatabad, Hyderabad

Telangana State, INDIA.



Date : 05/03/2024

Place : HYDERABAD

Contact Person Email ID 1: principal@iimchyd.ac.in

Contact Person Email ID 2: vpacademic@iimchyd.ac.in

Contact Person Mobile Number 1: 9246292767

Contact Person Mobile Number 2: 9989220163

MEMORANDUM OF UNDERSTANDING (MoU)

For Academic Exchange and Co-operation

Between

Research Culture Society

&

Indian Institute of Management & Commerce,
Affiliated to Osmania University, India, 500004..

'Research Culture Society' (International Scientific Research Organization) and XYZ institute of Science & Engineering, ABC University, Country. desire to develop academic exchange and cooperation in education and research between the organizations and have agreed to sign and enter into MoU as follows:-

1. Objectives:-

a. To provide a common forum for exchange of ideas and views regarding designing and/or execution of curriculum/programmes/workshops/conference/seminars etc., between following Departments, Faculty - Institution, University & 'Research Culture Society'. (Add your exact Department - Faculty and University / Institution name below example)

i. Department of Commerce & Management - Faculty of Commerce & Management

ii. Dept.of Computer Science

b. To use and share Libraries, database, documentation and instrumental related-infrastructure facilities of each other as the knowledge partner.

c. To exchange information and arrange joint conferences/seminars/workshops/FDPs/STTPs etc. educational programmes including outside students, teachers and interested participants. &

d. To receive funds / grants from industries, companies, corporates or government agencies.

2. Activities and Programmes:-

The organizations based upon the principle of respect for each other's independence and of mutual benefit, will carry out the following activities

- i. Exchange of knowledge, ideas, information and publications.
- ii. Exchange of faculty as : Trainer, Visiting Lecturer, Guest of honor, Keynote Speaker.
- iii. Designing and execution of conferences, seminars, workshops, Symposiums/FDP etc.
- iv. Exchange of research and development activities as per available free sources.

3. Formulation of Plan and Participation:-

In order to carry out the above activities, detailed plans shall be formulated after consultation between the two organizations from time to time depending on the nature and need of specific activity, availability of funds and convenience of both the organizations. However, the basic principle shall be mutual cooperation and academic benefit of students and individuals of both the organizations. In Conference, Seminar, Workshop etc. events College/ Institute/ University side staff members need to make efforts to add a minimum 10 paid registration - participants (maximum – no limit) from anywhere, inside - outside / National – International open sources participants. Sometimes free to register and participant events also will be there. However, to bear the expenses of any event, 'Research Culture Society' can apply registration – participation – presentation – publication charges for events. All jointly organized events/ programmes will be with certificates.

4. Financial Terms and Mode of Payment, if any

The requirement of funds for programmes shall be worked and through mutual consent between the 'Research Culture Society' and XYZ institute of Science & Engineering, ABC University, Country.

- The 'Research Culture Society's' members can be appointed as a keynote speaker, guest of honor for conference, seminar, symposium and as an expert trainer or resource person in workshop/FDP/PDP/STP etc. events. For such appointed member's collaborator university/ institute/ organization need to provide full-fledged residential, food and traveling (to & fro) accommodations.
- Department - Faculty - Institution/ University can also support with grant or fund for collaborative events with possible ways.
- For publication of conference, seminar, symposium collaborator - university / institute need to sign an agreement and pay the deposit and prior publication amount (before publication) as per norms of society's publication. From society side as a co-sponsor there will be approx.10% concession in publication of online special / proceedings issues. 'Research Culture Society' runs 5 international level referred, peer-reviewed, indexed international research journals with ISSN (Online) and a book publication with ISBN (Online / Print).

5. Logo & Name using permission and Co-ordination Committee:-

A Joint Co-ordination Committee for smooth and effective execution of activities and programmes under this MoU may be formed by mutual consent. From the College/ Institute/ University side members' names will be added in the committee and Specific Editor board/Reviewer board committee of Conference / Seminar publications etc. In collaboration/In Association programmes/events, each party can use Logo, Name of both organizations in brochures, leaflets, flyers and webpages.

6. Dissemination of Data and Information:-

'Research Culture Society' and XYZ institute of Science & Engineering, ABC University, Country. shall work out the modalities for dissemination of research data of joint projects to any third party keeping in mind the mutual interest. However, both parties shall fulfill their obligation of disseminating the data, as required by the concerned funding agencies.

7. Programmes – Events Bank Account:

For any joint event/programme; the purpose of registration, participation, publication of any programme/event, Bank Account can be from any 1 side/party for any 1 programme/event. 'Research Culture Society' has a current bank account for the collections. In the case of Institution/College/University side bank account for any programme/event, after the completion of programme/event – decided processing or /and publication charge need to be deposited into RCS bank account. In the case any event/programme organized and led by 'Research Culture Society' side, - Departments, Faculty - Institution, University will not get any part of the collection of charge/ fee/ amount. Departments, Faculty - Institution, University will be as the supporter/ co-organizer.

8. Period and Revision of MoU:-

This Memorandum of understanding comes in to effect from the date of its signing and will remain in force initially for **Five (05) Years**. Its validity may be extended by mutual agreement between the two institutes/ organizations.

9. Advertisement - Promotion of Activities:-

On the society website flyers, brochures will be uploaded and also will be shared to social media groups and contacts. Both party individuals can handle responsibilities.

10. Non-Exclusive Nature of this MoU:-

The MoU between the 'Research Culture Society' and XYZ institute of Science & Engineering, ABC University, Country. shall not come in the way of either partner from collaboration with the third party.

11. Acknowledgement and No claim policy:-

As this MoU is purely considered as not-for-profit based academic exchange and cooperation. Both parties agree to increase knowledge sharing, research, development and innovations activities for each other's individuals, and also agree for 'not to claim on each other' in any dispute or loss or damage matter.

In witness thereof, both the institutions with their authorized representatives i.e. Principal and Vice-Principal are signing the document.

Indian Institute of Management and Commerce (Degree & P.G. College) :-

Contact Person Name 1: K.Raghu Veer, Principal

Contact Person Email 1: principal@iimchyd.ac.in

Contact Person Name 2: Dr.D.Thirumala Rao

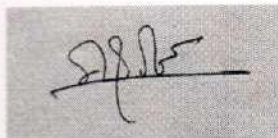
Contact Person Email 2: vpadademic@iimchyd.ac.in

Mobile Numbers (M) : 1) 9246929767 2) 9989220163

Date : 05/03/2024

Place : HYDERABAD

Sign and Stamp :

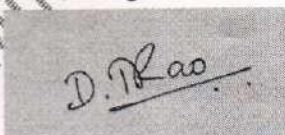


**K.Raghu Veer
PRINCIPAL**

Indian Institute of Management and
Commerce, Khairatabad, Hyderabad-
500004.



Witness Signature



Dr.D.Thirumala Rao
Vice-Principal
Indian Institute of Management
& Commerce, Khairatabad
Hyderabad-500004.



Academic Exchange & Cooperation

e-sign

Name of Person

President / Director

Research Culture Society

International Scientific Research Organization

www.researchculturesociety.org

any suggestions, feel free to send by email to us at:
director@researchculturesociety.org, researchculturesociety@yahoo.com

+91 9033767725

MoU for Academic Exchange & Cooperation



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is being entered into on this day 27/04/2024 by and between:

Centre for Entrepreneurship Development (CED), an Undertaking of ALEAP-INDIA was setup in 1997, a pioneering institute in the field of Entrepreneurship Development, registered under Societies Registration Act and supported by the State, Central Governments and quasi government bodies like Corporations ,PSB's etc. CED is an ISO 1995-2015 certified, awardee of "Responsible Indian BMOs" (1st Prize was given at the national level to CED, organised by the foundation of MSME clusters).

CED provides Seamless service for promoting Entrepreneurship movement with a belief that entrepreneurs need not necessarily born, but they can be trained and developed through well conceived and well directed intervention. To achieve its objective, CED is maintaining linkages with a wide network of industrial promotional organizations, NGOs, and other institutions committed to Entrepreneurship Development.

CED's Vision: Is to be the premier international centre of excellence in entrepreneurship that facilitates, supports, and promotes the creation of start-ups.

CED's mission is to contribute to the Economic development through enterprise creation and promotion and also is involved in Community development programme.

Through these camps & training Programmes, about **19,000** women and youth were trained and around **52%** of the trained have either set up their own business ventures or Employed with their skills.

Represented by:

Smt B.Kavitha Rajesh

Secretary CED-ALEAP

Sri K.Raghu Veer

Principal, IIMC

Hyderabad

INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE (IIMC) was founded in the year 1973 by Vasavi Foundation (settled by Vasavi Seva Kendram and Vysya Hostel Trust Board) with B.Com (Hons) Degree . The college is located at Khairatabad, which is heart of the Hyderabad city. Presently, College offers eminent courses like B.Com(Computer Applications), B.Com(Business Analytics), B.B.A., M.Com along with B.Com(Hons). The college is affiliated to Osmania University, Hyderabad and reaccredited by NAAC with A+ Grade in the recent NAAC visit. The college maintains quality in teaching and administration and so it has also received ISO 9001:2015 certification very recently. Under the esteemed stewardship of **Sri K.Raghu Veer**, Principal, the college is set to blossom and ready to serve the education requirements at its best.

Vision:

- Indian Institute of Management & Commerce continues to one of the best colleges at the National level in the field of Commerce, Management, Computers, Mathematics and Statistics to serve the students of different backgrounds and abilities through effective teaching learning experience and to create professionals.
- To unfold as a premier institution in creating and disseminating knowledge to build a better world.
- The college intends to provide need based, internet based relevant educational programmes to the aspiring students, taking into consideration the changes in the global environment and to create a nurturing ground for intellectual innovation by contributing to the society in a dynamic environment.
- To ensure teaching, training and academic growth from the integral components of our work ethics.

Mission:

- The college provides high quality educational programs and services that are academically and financially accessible and also to contribute to the society through the pursuit of education at the highest levels of academic excellence.

- To inculcate ethical values and professional standards among the students in order to contribute effectively towards Nation building.
- To help students embark on a journey of intellectual transformation through diverse background.
- To undertake Curricular, Co-Curricular, Extra-Curricular activities and academic / Industry interface for the holistic development of students.

Represented by:

K.Raghu Veer

Principal

IIMC

Objective of the MOU

The objective of the MOU is to build Industry-Academia linkage by sharing the knowledge and experience and there by bridging the gap between academic and industry requirements.

Whereas

- A. The first party M/s CED (Centre for entrepreneurship Development) was established to train, motivate and handhold perspective entrepreneurs.
- B. The second party approached the first party to conduct and organise entrepreneurship development programmes for the academic year 2024-2027. The first party has agreed to conduct and organise workshops, EACs, EDPs, ToTs & Industrial tours at mutually decided by both parties for the academic year 2024-2027 as a part of industry academia interface and interactive session as and when conducted by CED.
- C. The first party agreed to facilitate, as per the terms and conditions mutually agreed upon, to support the ED cell at Indian Institute of Management & Commerce, Hyderabad to create awareness about entrepreneurship, handholding support in setting up their startups, access to govt. schemes and formalities.
- D. The second party has agreed to access the industrial facilities that are available at ALEAP Industrial Estate, Kukatpally at agreed terms.

- E. The second party has agreed to support in developing the course content for different entrepreneurship programme(s), in faculty support when required, through CED staff on digital platform at agreed terms.

Period of validity

The duration of the MoU will be a period of 3 years from the date of signing the MoU.

It is mutually understood and agreed by and between the parties that:

- A. **Modification:** Modification within the scope of the agreement shall be made by mutual consent of the parties, by the issuance of a written modification, signed and dated by all the parties, prior to any changes being performed.
- B. **Information ownership:** All information provided by CED shall only be utilised for the promotion of entrepreneurship development in the country.
- C. **Termination:** Any of the parties inviting may terminate the agreement in whole or in part at any time before the date of expiration with a notice of 15 days, without detriment to ongoing programme.
- D. **Participation in similar activities:** This agreement is no way restrict CED from participating in similar activities with other public, private agencies, organisations and individuals. Likewise, this agreement does not restrict IIMC College from participating in similar activities with other public, private agencies, organization and individuals.
- E. **Commencement/Expiration date:** This agreement valid for conducting training programme as indicated in the proposal. The period can be further extended by mutual MoU of the parties.
- F. **Authorised representative:** By signing below, the individuals signed in this document as representative of CED and IIMC, Hyderabad are authorised to act in their respective areas for matters related to this MoU.
- G. **Establishment of responsibilities:** This MoU is intended to, and does not create any right, benefit or trust responsibility, substantive or procedural, enforceable at law, by a party against CED.
- H. **Arbitration:** It is agreed by all the parties that any difference of dispute in this connection shall be referred to Sole Arbitrator to be nominated by all the parties under the provisions of Arbitration and Conciliation Act 1996 and the award so given by the Arbitrator will be wholly binding on all the parties.
- I. **Jurisdiction:** Subject to the courts of Hyderabad.
- J. **Liability:** Both the parties shall be jointly and severally liable to comply and fulfil all the obligations in this MoU.

K. **Fairness and good faith:** The parties undertake to act in good faith with respect to each other's right under this MoU and to adapt all reasonable measures to ensure the realisations of the objectives of this MoU.

L. **Force Majeure:** In the event of non-fulfilment of the contract terms and conditions due to any reason of force majeure namely Fires, Wars, Riots, Strikes, natural calamities, changes in the State and Central government directives etc., neither the Centre for Entrepreneurship Development, a unit of ALEAP, India nor IIMC, Hyderabad shall be held responsible for any non implementation of the clauses of the MoU and any loss or consequential loss.

IN WITNESS THERE OF THE PARTIES HERE IN EXECUTE THIS MOU THROUGH ITS DULY AUTHORISED REPRESENTATIVE HAVE SET THEIR HANDS AND SEAL ON THIS DATE THE 27/04/2024. FIRST HEREIN ABOVE WRITTEN.

For and on behalf of:

Centre for Entrepreneurship Development

(An undertaking of ALEAP-India)

For and on behalf of:

Indian Institute of Management & Commerce



(Signature)

Smt . B.Kavitha Rajesh

SECRETARY

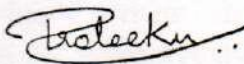
CED- ALEAP India,
Hyderabad

Date: 27/04/2024

Witness1

Name: Proteek Mukherjee

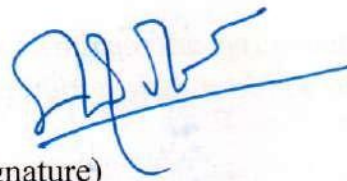
Signature:



Witness2

Name: B. Karuna Kiran

Signature:



(Signature)

Sri K.Raghu Veer

Representative of the College

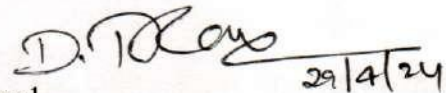
Indian Institute of Management & Commerce
Khairatabad Hyderabad

Date: 27/04/2024

Witness1

Name: Dr.D.Thirumala Rao

Signature:



Witness2

Name: Mr.R.Raghavendra Rao

Signature:



**MEMORANDUM OF UNDERSTANDING
BETWEEN**

IMS Learning Resources Private Limited

AND

Indian Institute of Management and Commerce

This Memorandum of Understanding (MoU) is entered into at Mumbai this 2nd day of May, 2024, between IMS Learning Resources Pvt. Ltd. (hereinafter referred to as IMS), a premier national-level test-prep institute having its head office at 6th Floor, NCL Bandra Premises, E - Block, Bandra - Kurla Complex, Bandra (E), Mumbai - 400 051 and Indian Institute of Management and Commerce (IIMC) (hereinafter referred to as IIMC), an institution of eminence for higher education, located at Khairtabad, Hyderabad, Telangana- 500004 Each party is individually referred to as 'Party' and collectively referred to as "Parties". The expressions 'IMS' and 'IIMC' shall unless repugnant to the context or meaning thereof shall mean and include the successors and assigns of the respective Parties.

Preamble

Whereas, both the Parties recognise the importance of collaboration in achieving common goals in the field of education.

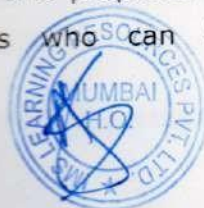
Whereas, both the Parties agree to collaborate with each other for career guidance, counseling and training for various competitive examinations to the students of IIMC.

1. Purpose

- i. To establish a framework for counseling, training and education collaboration between IMS and IIMC for various competitive examinations (Annexure I - IMS Course Details)
- ii. To establish a deep symbiotic relationship between the Parties, where IMS will become the 'Test Prep Partner' for IIMC, holding career counseling and awareness sessions for the students of IIMC (Students). All the aforesaid sessions will be conducted in IIMC (College Campus).

2. Proposed Deliverables for IMS

- i. As a Test - Prep Partner IMS will regularly conduct awareness sessions for the students of IIMC. IMS will also provide free one-on-one counseling sessions for the interested Students/parents. Additionally IMS proposes to conduct in-college events that will help IMS identify bright Students who can be awarded merit-based scholarships,



example being "Management Maestro" scholarship of IMS. Format of aforementioned scholarship is as follows

- Aptitude Test followed by group discussion and personal interview for the selected Students.

- Top 3 qualifying Students will receive upto 50% scholarship on IMS Programs.

ii. As the Test -Prep Partner, IMS will conduct exclusive batches for CAT/CET/PGCET-Law preparation in the IIMC campus (subject to a minimum of 25 students per batch). Batches will be conducted on weekends and/or weekdays at mutually decided time slots. Study material and other technical support to the enrolled students would be provided by IMS.

iii. The students will be offered enrollment to online programs and/or classroom programs at any of the IMS centres of their choice in Hyderabad.

iv. Any other intra-college competition as discussed and approved by the IIMC.

v. IMS will appoint a Relationship Manager to serve as a single point of contact with the college management. We will also provide counselor(s) and Mentor(s) to service the engagement with the Students.

3. Proposed Deliverables for IIMC

i. Provide classroom and related infrastructure support to IMS for conducting IMS Programs on the college campus.

ii. Provide a counseling desk/room at IIMC.

iii. Provide regular access to the Students for spreading awareness about seminars/ events conducted by IMS. These sessions can be included as part of the college schedule or arranged separately at mutually decided timeslots.

iv. Appoint a single-point contact person from the college to manage the relationship with IMS.

v. Allow IMS to post their course and academic related posts on the social media pages of IIMC.

vi. Allow IMS to put up their signboard/s at places mutually decided by both the Parties.



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- vii. During our memorandum of understanding (MoU) tenure, IIMC will refrain from engaging with any competitors in Test Prep CAT, GMAT, or similar activities.

4. Commercial Terms of Association

To strengthen the association with IIMC, IMS offers IIMC a share of the fees generated through this collaborative initiative in the following form.

- Once a year, when IIMC requires sponsorship for events, IMS shall pay a maximum of INR 20,000/- (Rupees Twenty Thousand only) to IIMC.

5. Other benefits to the Students of IIMC

- Students of IIMC will get a 20% discount on all IMS products
- IMS would extend 100% merit-cum-need Scholarship to two women Students based on the recommendations of the college Principal.

6. Term and Termination

- This MoU shall be in force for a period of 36 (Three Years) months starting from 2nd May 2024 to 1st May 2027.
- Either Party may terminate this MoU providing prior written notice of 30 (Thirty) days to the other Party.

7. Arbitration: In case any dispute between the parties cannot be resolved by mutual discussions, such dispute may, if the parties mutually agree, be referred to the arbitration of a single arbitrator to be appointed mutually by the Lessor and the Lessee and such arbitration shall be in the English language at Mumbai. The arbitration shall be governed by the provisions of the Arbitration and Conciliation Act, 1996 or any other statutory modification or re-enactment thereof for the time being in force and any award or awards of such arbitrator shall be binding on all the parties to the said dispute.

8. Jurisdiction:

The MoU shall be governed by and construed in accordance with the laws of India and the jurisdiction will be Mumbai.

9. Delivery of Notices: Any notice required to be given by either Party to this MoU to the other Party shall be deemed to have been validly given if it has been personally delivered, or dispatched through Registered A.D. or couriered to the address of the Party/e-mailed to the concerned person as mentioned below:



[Handwritten signature]



IMS	IIMC
E Block, 6 th Floor, NCL Bandra Premises, Bandra Kurla Complex, Bandra - E, Mumbai: 400 051	6-1-91, Adj. Telephone Bhavan Khairatabad, Hyderabad-500004 Telangana State
Contact Details: Person : Mr. Maseed Bhasha Designation: Head- Student Awareness Mobile No. : 9676217205 Email :maseed.bhasha@imsindia.com	Contact Details: Person : Dr. D. Thirumala Rao Designation : Vice Principal Mobile No. : 9989220163 Email :vpacademic@iimchyd.ac.in

For IMS Learning Resources Private Limited

Anand Sutaria

**Anand Sutaria
(Chief Executive Officer)**



Witness: *Maseed Bhasha*

Maseed Bhasha
Head - Student Awareness (Hyderabad & Vijayawada)
IMS Learning Resources Private Limited

Trusted for Success

For Indian Institute of Management and Commerce

K. Raghu Veer

**K. Raghu Veer
(Principal)**



Witness: *Dr. D. Thirumala Rao*

Dr. D. Thirumala Rao
(Vice Principal)
Indian Institute of Management and Commerce



Annexure I			
IMS Course Details			
Exam	Mode	Fees* (Inc.GST)	Description
CAT	Online	Rs. 39,950	Comprehensive Live Online Program for CAT 2024 with 110+ Live sessions, 130 Mocks, and One-to-one Mentoring. Ideal for students who wish to prepare for CAT 24 as well as other Indian tests.
	Offline	Rs. 53,100	A comprehensive classroom program with over 135+ Sessions, 80+ hours of learning & application videos, and 135+ Full-length Mocks for acing CAT'24 & other exams
GRE	Online	Rs. 19,942	A 50-hour Live program with 17 hours of recorded classes, 60+ practice drills, 20+ area wise tests, 10 full-length tests, and Official GRE Material. This program also provides five 1-1 mentoring sessions, 24*7 telegram doubt clarification support, personalized study and complimentary IELTS Self Prep Program
	Offline	Rs. 28,320	A 50-hour classroom program dedicated with 17 hours of recorded classes, 60+ practice drills, 20+ area wise tests, 10 full-length tests and Official GRE Material. This program also provides five 1-1 mentoring sessions, 24*7 telegram doubt clarification support, personalized study and complimentary IELTS Self Prep Program
IELTS	Online	Rs. 4,719	A 20-hour Live program dedicated for holistic preparation for your IELTS exam with 100+ practice drills, 10 full-length tests, and Official Cambridge IELTS Material.

* Fees subject to change with prior intimation.

*A minimum batch of 25 students for each product is needed to set up the in-house classes



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Annexure I

IMS Course Fee Details

Sr. No.	Product	Course Variant	Fees (Inc. GST)
1	CAT '24	Classroom	Rs. 53,100- (incl. GST)*
2	CET '24	Classroom	Rs. 29,000/- (incl. GST)*
3	GMAT	Classroom	Rs. 53,100/- (incl. GST)*
4	Study Abroad Admission Consulting		Rs. 64,900/- (incl. GST)*
5	CAT '24	Online Live	Rs. 39,950/- (incl. GST)*
6	CET '24 + CMAT	Online Live	Rs. 16,950/- (incl. GST)*
7	CET '24 Comprehensive	Online Live	Rs. 18,950/- (incl. GST)*
8	GMAT	Online Live	Rs. 41,300/- (incl. GST)*

Trusted for Success

* Fees subject to change with prior intimation.

*A minimum batch of 25 students for each product is needed to set up the in-house classes

