

# BBA I yr II Semester

## Organizational Behaviour

### Unit – I

#### Short answer questions:

1. Define Organisational Behaviour
2. Three levels of analysis
3. OB Model
4. System-oriented model of OB
5. Features of OB
6. Scope of OB

#### Long answer questions:

1. Define OB. Discuss the nature and scope of OB.
2. What are the features of OB? Explain the importance of OB in life.
3. What is an OB Model? Explain the various models of OB?
4. Discuss the areas which contributed to the emergence of OB?
5. Discuss how the field of OB is evolved?

### Unit - II

#### Short answer questions:

1. Meaning of the term Personality
2. Big five personality traits
3. Johari Window
4. Attitude and its components
5. Define perception
6. Attribution theory
7. Perceptual errors
8. Values
9. Characteristics of Leader

#### Long answer questions:

1. What is meant by perception and attribution? Explain the factors influencing perception?
2. What is perception? Explain the process involved in perceptual process?
3. How does bounded rationality work for a typical individual? Discuss.
4. Define the term Personality? What are the determinants of Personality? Discuss.
5. Explain the different stages of personality development?

### Unit – III

**Short answer questions:**

1. Theory X and Y
2. ERG theory
3. Self-efficacy
4. Transactional leadership style
5. Servant leadership style
6. nAch
7. negative motivation
8. Leadership styles
9. Goal-setting theory
10. Motivation and importance of motivation

**Long answer questions:**

1. Define motivation. Discuss any 3 theories of motivation?
2. Discuss Maslow's theory of motivation.
3. Differentiate between transactional and transformational leadership styles.
4. Define Leadership. Explain various styles of leadership?
5. Explain the expectancy theory of motivation.

**Unit – IV****Short answer questions:**

1. Cross-cultural teams
2. Quality circles
3. Cohesiveness
4. Channels of communication
5. Grapevine
6. Organizational conflict
7. Group Vs team
8. Interpersonal communication
9. Common forms of Norms
10. Group shift and group think
11. Problem solving teams

**Long answer questions:**

1. Define the term "Team". Discuss various types of teams.
2. Explain the stages of formation of teams.
3. Explain conflict process?
4. Discuss various conflict management techniques?
5. What is communication process? Discuss the barriers to effective communication.
6. Elucidate team effectiveness?
7. Explain group dynamics in the context of organization?
8. Elaborate the process involved in group decision making process?

## **Unit – V**

### **Short answer questions:**

1. Culture Vs Climate
2. Strong vs weak culture
3. Change agent
4. Forces of change
5. Planned change
6. Individual resistances to change
7. Organizational resistances to change

### **Long answer questions:**

1. Define organisational culture? Discuss the cultural dimensions given by Hofstede.
2. What is organizational change? Discuss Lewin's three step model of change?
3. How to create and sustain culture?
4. How do employees learn culture?
5. Explain how to create an ethical culture in an organization?
6. How to overcome resistance to change?
7. What are the causes of resistance to change, and how can it be managed?